



## When bootstraps aren't enough: Aspirations, learning, and educational supply

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Can families in low-income contexts “pull themselves up by their bootstraps?” In rural Gambia, caregivers with high aspirations for their children, measured before the child starts school, invest substantially more in their children’s education. Despite this, essentially no children are literate or numerate three years later. In contrast, a bundled supply-side intervention administered in these same areas generated large literacy and numeracy gains. Crucially, conditional on receipt of this intervention, high-aspirations children are 25 percent more likely to attain literacy/numeracy than low-aspirations children. We also show how the test score SD metric can mislead when counterfactual learning levels are low.

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# When bootstraps aren't enough: Aspirations, learning, and educational supply

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## Abstract

Can families in low-income contexts “pull themselves up by their bootstraps?” In rural Gambia, caregivers with high aspirations for their children, measured before the child starts school, invest substantially more in their children’s education. Despite this, essentially no children are literate or numerate three years later. In contrast, a bundled supply-side intervention administered in these same areas generated large literacy and numeracy gains. Crucially, conditional on receipt of this intervention, high-aspirations children are 25 percent more likely to attain literacy/numeracy than low-aspirations children. We also show how the test score SD metric can mislead when counterfactual learning levels are low.

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# 1 Introduction

Many families wish to provide better lives for their children than experienced by previous generations. One central lever families use to achieve this goal is education. Intergenerational educational mobility has been shown to correspond to economic mobility (Black et al., 2011; Chetty et al., 2014, 2017), particularly in low and middle income countries (Azam and Bhatt, 2015; Asher et al., 2018; Alesina et al., 2021). A series of theoretical and empirical studies has shown a strong linkage from one specific type of desire for the future, known as “aspirations,” to both greater investment in education and higher educational outcomes (cf. Beaman et al. 2012; Bernard et al. 2014; Genicot and Ray 2017; Lybbert and Wydick 2018; La Ferrara 2019).<sup>1</sup> It is not clear, however, whether this relationship – between desire for a better future for one’s children, investment in their education, and greater educational outcomes – also holds in contexts where complementary inputs are absent, or of low quality.

In this paper, we study two core questions: first, if caregivers in low-income contexts want to raise their children’s learning levels, how much learning can they bring about on their own? Second, how does this relationship change if we relax the constraint of very low-quality educational supply? To do so, we follow children and their caregivers in rural Gambia over a period of three years, beginning from the time immediately prior to the child starting primary school. We measure aspirations at baseline, and estimate the mapping from baseline aspirations onto subsequent educational investment and learning. We contrast these relationships with the impact of a supply-side intervention which dramatically raises learning levels, and show how the aspirations–learning relationship in this context varies with a large increase in the quality of educational supply. We also show how in cases with extremely low counterfactual levels of learning, the commonly-used test score standard deviation (SD) metric can yield a misleading conclusion about the importance of educational inputs in raising learning levels.<sup>2</sup>

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<sup>1</sup>See also the great summary of empirical work on this topic in Fruttero et al. (2021).

<sup>2</sup>The SD metric has been used for measuring learning gains in several hundred studies in the economics of education and, in particular, reporting impact evaluations of educational interventions. For reference, see the numerous meta-analyses which collect and analyze these studies (Kremer and Holla, 2009; McEwan, 2014; Ganimian and Mur-

We use data from a census of families in 169 villages in central parts of The Gambia. The data track families who, at the time of a baseline survey, intended to enroll at least one of their children in the first grade, for the first time, in the coming fall. This baseline survey collected families' educational and career aspirations for these children. Families and children were then followed over three years, during which time data was collected on the child's school enrollment, school-related time use, and on the family's educational expenditure for the child. At endline, these children were administered one-on-one tests of basic reading and math skills.<sup>3</sup>

We focus on caregivers' educational and career aspirations for the child, as in La Ferrara (2019). We operationalize this with two indicator variables, capturing the aspiration to have the child go to university, and the aspiration for the child to work in an urban area – a rough proxy for higher income jobs given that income in the city is so much higher than that in the countryside. At baseline, roughly sixty percent of families wish to send their children to university – roughly 10 percentage points lower than found in recent studies of aspirations in Ethiopia and Somalia (Bernard et al., 2014; Kipchumba et al., 2021) and almost 40 percent lower than the proportion of caregivers in rural India who aspire to send their child to junior college (Attanasio et al., 2020). A similar proportion aspire that their child will work in an urban area.

We find that higher baseline aspirations map onto greater subsequent investment in the child's education. Late enrollment in school is a common problem in Sub-Saharan Africa (Glewwe and Jacoby, 1995; Bommier and Lambert, 2000), and enrollment of children in school at younger ages is a strong predictor of greater overall educational attainment (Nonoyama-Tarumi et al., 2010). Caregivers in our study population with greater educational and career aspirations for the child are between three and six percentage points more likely to enroll their child in school in the first two years of the study, as compared to children of caregivers with lower aspirations. In the final year of the study, when there are no enrollment differences, high aspirations caregivers spend significantly more money on the child's education, and their children spend more time per day on school-related

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nane, 2016; Glewwe and Muralidharan, 2016; Evans and Yuan, 2020).

<sup>3</sup>These were Early Grade Reading and Math Assessments, also known as "EGRA" and "EGMA" tests, respectively. See Platas et al. (2014) and Dubeck and Gove (2015) for details on their development, implementation, and limitations.

tasks.

Higher baseline aspirations also map onto higher endline test scores which appear, at first, to suggest substantially higher learning levels. Children whose caregivers report higher aspirations at baseline score 0.28-0.30 SDs better on a composite score of endline tests of basic reading and math ability, administered three years after the initial aspirations data were collected. The SD metric is a popular way to measure learning gains in studies of education, particularly in developing countries (Kremer and Holla, 2009; McEwan, 2014; Evans and Yuan, 2020). Put in the context of the hundreds of impact evaluations of educational interventions in developing country contexts covered by a series of recent meta-analyses<sup>4</sup>, an estimate of 0.30 SD lies between the 75th and 90th percentile of effect sizes reported in these studies. One potential policy conclusion this implies is that higher aspirations are a key lever with which to increase learning levels in such low income contexts.

By comparing our effect size estimates to estimates of skill-based learning gains, we show that the SD metric dramatically overstates the relationship between baseline aspirations and subsequent learning. Specifically, using standard definitions of literacy and numeracy, we estimate a precise zero relationship between baseline aspirations and endline learning. We also find very small gains in other, lower-level skill attainment. Because learning levels are compressed at the left tail of the distribution<sup>5</sup>, even a very small absolute gain in test scores in this context translates into a large change in SD units. In our case, the 0.30 SD gain we measure translates to the child being somewhat more likely to master one additional rudimentary skill, such as differentiating which of two single-digit numbers is larger, or which of three words starts with a different sound. This gain leaves the modal child far from mastery of other basic skills necessary for literacy and numeracy – and expected of grade 2 students in The Gambia – such as reading simple words or calculating basic sums. We conclude from this that the standard deviation, used as a measure of effect size by itself without reference to the baseline level of learning, yields potentially misleading conclusions,

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<sup>4</sup>See those cited in the previous sentence and in Footnote 2.

<sup>5</sup>As we describe later, we use tests that are particularly sensitive to measuring learning at the low end of the distribution. Nonetheless, because learning levels are so low in this area, most students demonstrate little evidence of mastery of any of the skills tested.

particularly in contexts of low baseline learning levels.<sup>6</sup>

We argue further that our estimates provide a likely upper bound on the relationship between aspirations and learning outcomes in this context, in the absence of external intervention. This is because potential unobservable confounders – for example, unobserved wealth, education, or tastes – are most likely to be positively correlated with both the aspirations we study and educational outcomes (Bernard et al., 2014; Ross, 2019). Should such unobserved traits influence our estimates, the true relationship is likely even smaller than what we measure.<sup>7</sup>

Next, we show that higher aspirations do map onto a much greater likelihood of achieving literacy and numeracy when high-quality complementary inputs on the supply side are present. As reported in Eble et al. (2021), a highly-resourced, bundled supply-side educational intervention randomly assigned to be offered in some of these same villages yielded transformative learning gains. We find that this large increase in the quality of educational supply dramatically changes the relationship between baseline aspirations and endline learning: conditional on their village being randomly assigned to receive the intervention, children whose caregivers have high baseline educational aspirations for the child are 25 percent more likely to reach literacy and numeracy at endline than children whose caregivers do not. This finding echoes the results of a large RCT in Tanzania which uncovered evidence of complementarities between inputs on the supply side in the production of education (Mbiti et al., 2019).

Finally, we also find that the intervention affects educational aspirations at endline. We estimate that being randomized to a village which receives the intervention raised the endline proportion of caregivers who aspire to have their child attend university by about seven percentage points, from a baseline of roughly sixty percent. We see no evidence of an effect for career aspirations.

Our paper makes two key contributions. First, we advance understanding of how the demand-side and supply-side interact to generate learning in low income contexts (cf. Jensen 2010; Glewwe

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<sup>6</sup>This inverse relationship between the learning contained in a given effect size estimate and the baseline learning level of the population being studied has also been found in US schools (Hill et al., 2008).

<sup>7</sup>While our sample includes only children whose parents intend to enroll them in school the year after our baseline survey, meaning there is selection from the census of children in these villages to our study population, we argue that our estimates show the maximum learning gains a child in this setting is likely to expect were their caregiver to have higher aspirations for the child. See the discussion in Section 4.3 for more details.

and Muralidharan 2016; La Ferrara 2019; Muralidharan et al. 2019; Romero et al. 2020). We show that even in the face of severe income poverty, many families want to provide a better life for their children and act upon this desire by investing more in their children’s education. We then demonstrate that these desires can map onto large gains in learning, but only when complementary inputs on the supply side are present. This adds to other recent evidence on the presence of complementarities in the provision of education in low-income settings (Mbiti et al., 2019). Second, we show that in settings characterized by very low baseline learning levels, the test score standard deviation – a metric for measuring learning used in hundreds of previous studies (McEwan, 2014; Ganimian and Murnane, 2016; Evans and Yuan, 2020) – can yield an erroneously positive conclusion about the relative importance of educational inputs. In light of this, we argue that skill-based learning measures should be preferred when assessing the efficacy of interventions and the relative importance of various educational inputs in contexts with very low baseline levels of learning (Platas et al., 2014; Dubeck and Gove, 2015; Filmer et al., 2020). We also contribute to the growing body of work on the role of aspirations in education and development (cf. Dalton et al. 2016; Genicot and Ray 2017; Lybbert and Wydick 2018; Serneels and Dercon 2021)

The rest of the paper proceeds as follows. Section 2 describes the setting in which we work and the data we collected. Section 3 describes our research design. Sections 4 and 5 present our main empirical results and Section 6 concludes.

## **2 Background, setting, and data**

In this section, we describe the setting in which we work, the data we analyze, and the measures of aspirations we use.

### **2.1 Setting**

Our study takes place in small, rural settlements in the North Bank and Lower River regions of The Gambia. The Gambia is located in West Africa, with Senegal on its border to the north, east, and

south, and the Atlantic Ocean to its west.<sup>8</sup> It is a former British colony and served as a major hub for the trans-Atlantic slave trade. Its population is roughly two million people, and its geographic area covers roughly 11,300 square kilometers (CIA, 2019). It is also very income poor: per-capita GDP was estimated to be \$716 in 2018. The country's main sources of economic activity are agriculture, tourism, remittances, and foreign aid.

In addition to income poverty, the country's education levels are also very low. In 2013, the Demographic and Health Surveys estimated that only 26.7 percent of adults living in rural areas were literate, and roughly half of adults in these areas had never been to school (The Gambia Bureau of Statistics and ICF International, 2014). Other national assessments of children's reading and math abilities have shown that even among children, learning levels are dramatically lower than in other countries in the region (Sprenger-Charolles, 2008).

Our study focuses on the population of children and families enrolled in the randomized controlled trial reported in Eble et al. (2021). The research took place in 169 villages in the two central regions of The Gambia, beginning with the universe of villages in these two regions who had between 10 and 300 households according to the 2013 national census.<sup>9</sup> Ultimately, the study enrolled 169 of these villages which met the predetermined eligibility criterion of having at least 10 eligible children.<sup>10</sup> Children were eligible if, at the time of enumeration in early 2015, i) they were between the ages of 6 and 8, ii) they had not yet entered the first grade, and iii) their primary caregiver intended to enroll them in the first grade in the coming academic year. Because presence in this sample is conditional on the caregiver intending to enroll the child in school in the coming year, this means that aspirations measured among participants may differ from the population in these areas. When abstracting from our sample to the population of children in this age range in our study areas, we make the following assumption: the trajectory of literacy and numeracy skills among excluded children is unlikely to be dramatically better than of study participants (though

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<sup>8</sup>In Figure A.1, Panel A, we show a map of The Gambia's location on the African continent.

<sup>9</sup>In Figure A.1, Panel B, we show a map of The Gambia indicating the regions in which these villages are located.

<sup>10</sup>There were 323 total villages to begin with. Of these, 113 had too few children to be eligible. The study excluded a further 41 of the remaining villages to create buffer zones between villages in order to ensure no potential for spillover between villages, i.e., caregivers of children in control villages instructing their children to walk into an intervention village and avail themselves of the intervention there.

it could be either similar, or worse). This stems from the fact that excluded children will enter school later than study children, and later school entry corresponds to worse academic outcomes in similar settings (Glewwe and Jacoby, 1995; Bommier and Lambert, 2000).

There were 4,518 children enumerated at baseline, 3,825 for whom we have endline test scores. For the sake of brevity, we focus on these 3,825 students in our analysis.<sup>11</sup> In the next section, we describe the characteristics of these children and their families.

## **2.2 Data**

The data began with a census of children in study villages meeting the eligibility criteria described above. Data were collected from these children and their caregivers over the period from January 2015 to May 2018. Participants were enumerated in early 2015 and randomization occurred in late 2015. Villages randomly assigned to the intervention arm received a highly-resourced, bundled intervention providing after-school remedial education delivered by para teachers. This program began in early 2016 and continued until the beginning of May 2018. In these villages, para teachers from within the village or nearby were hired and trained to use scripted lessons to deliver after-school, supplementary education for 12 hours per week over the course of the study, following the official Gambian curriculum as children progressed through school. These para teachers were regularly monitored with a focus on “coaching,” that is, improving their instructional capacity and ensuring student learning.<sup>12</sup>

In mid-to-late May and June of 2018, early grade reading and math assessments – EGRA and EGMA tests, respectively (Platas et al., 2014; Dubeck and Gove, 2015) – were administered to all study children. Each test is comprised of different “subtasks” (i.e., skills); in Table A.1 we describe the subtasks/skills evaluated by each test. There are six subtasks within each test; as the number of the subtask rises (from 1 to 5, for example), the difficulty/complexity of the skill being tested increases. We provide the full test papers in Appendix A. We refer to these as the endline tests, and calculate the average of these two scores to generate one composite endline test score.

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<sup>11</sup>Baseline aspirations do not predict attrition at the endline test.

<sup>12</sup>This intervention is described in greater depth in Eble et al. (2021).

We also use standard, binary measures of literacy and numeracy based on performance on certain subtasks.<sup>13</sup> Our other main outcome data focus on educational investment. These consist of data on child enrollment in school, collected at the end of each academic year, along with the child’s school-related time use on an average weekday, and caregiver expenditure on the child’s education, both measured in the third (and final) year of the study.

In Table 1, we present a few key demographic characteristics of the children in our sample overall and, separately, by the arm of the trial into which they were randomized. From here onward, we refer to children in villages randomized to receive the intervention as the “intervention” group and those in villages randomized to not receive the intervention as the “status quo” group. At baseline, more than three quarters of all children were being cared for by adults – whom we call caregivers – who had never been to school.<sup>14</sup> This is lower than overall data for The Gambia (The Gambia Bureau of Statistics and ICF International, 2014), consistent with the fact that the areas in which the study took place are lower-income, more remote, and less well-served by the government than many others in the country. We observe a simple proxy for wealth: whether the floor, walls, and roof of the home are made of synthetic materials, also used in Eble et al. (2021), with roughly one quarter of households living in homes constructed entirely out of synthetic materials.

## 2.3 Measuring aspirations

Next we describe the measures of aspirations we use, their properties, and their correlation with other factors that contribute to the educational investment and learning outcomes we study.

We observe caregiver aspirations for the child at two points in time: at the beginning of the study, in the months before the child would enter school for the first time, and again at the end of the study, after three years had passed. We will refer to these as “baseline” and “endline” levels of

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<sup>13</sup>A child is assumed to be literate if they can read “with good fluency” (45 words per minute) and correctly answer at least 80% of reading comprehension questions. A child is assumed to be numerate if they can successfully identify missing numbers in a sequence (e.g., 2, 4, \_, 8) in at least 70% of the questions on the test, and correctly answer at least 80% of word problems. These definitions are the same used in Fazzio et al. (2021).

<sup>14</sup>We focus on caregivers, as opposed to parents, because early fieldwork suggested that the most important person for the child’s development is the primary person from whom the child receives their day-to-day care. This is often, but not always, the parent. In our data, roughly 75% of caregivers are mothers, 11% are grandmothers, and the rest are various other members of the household in which the child lives.

Table 1: Demographic characteristics

	(1)	(2)	(3)
	All	Status quo	Intervention
Child is female	0.50	0.51	0.48
Has five or more siblings	0.41	0.43	0.39
Caregiver is functionally illiterate	0.92	0.92	0.92
Caregiver is not child's mother	0.23	0.22	0.23
Books found in house	0.67	0.65	0.69
<i>Caregiver education</i>			
Never been to formal schooling	0.76	0.77	0.76
At least some primary education	0.16	0.15	0.16
At least some junior secondary education	0.06	0.06	0.06
At least some senior education, or more	0.02	0.02	0.02
<i>Household wealth</i>			
House is made of all natural materials	0.06	0.05	0.08
House is made of partially synthetic materials	0.68	0.68	0.68
House is made of all synthetic materials	0.26	0.28	0.24
Observations	3,825	2,045	1,780
Joint F-statistic (p-value)		0.572 (p= 0.684)	

Table 1 note: this table presents select demographic characteristics for children in our sample, both overall (column 1) and then separately by the treatment status to which they were randomized (columns 2 and 3, respectively). The joint F-statistic is a test of the null that these variables together are not jointly predictive of the child's randomization status to the intervention (treatment) or status quo (control) group, clustering by trial-assigned clusters of contiguous villages. All variables in this table, except for the number of observations, are binary, with 0 = No and 1 = Yes.

aspirations, respectively. As in La Ferrara (2019), we focus on two types of aspiration. The first is the caregiver’s aspirations for their child’s highest level of educational attainment. The second is the caregiver’s aspirations for their child’s career in adulthood. To capture educational aspirations, at the beginning of the trial, we asked the child’s main caregiver: “ideally, what is the highest level of education you would like [child name] to attain?” To capture career aspirations, we asked the caregiver: “when [child name] is 20 years old, what job do you hope [she/he] will be doing?” These questions were again asked at the end of the study period, with the age specified in the career question changed to 25 to reflect the advancement of time and to stick with a “round” number.

These questions were designed to capture broader, latent variables about the caregiver’s aspirations for the child’s education and career, respectively. They were piloted prior to use, and are similar to those asked in other studies of aspirations in Ethiopia, India, and Somalia (Bernard et al., 2014; Attanasio et al., 2020; Kipchumba et al., 2021). Lybbert and Wydick’s 2018 study of aspirations differentiates between “aspirational hope” and “wishful hope”, arguing that the latter are characterized by a lack of a viable pathway to achieve them. In our study area in the Gambia, as in the Ethiopian, Indian, and Somalian contexts referenced above, few individuals are likely to go to college or university. Nonetheless, we follow these papers by referring to responses to the two questions as capturing aspirations; as we show, they are important predictors of the subsequent future-oriented investment behavior we study.<sup>15</sup>

In Table 2, we summarize caregivers’ responses to these questions. In Panel A we show this for all children, and then for intervention children and status quo children, respectively, calculating the difference between the two groups. In Panel B, we conduct a similar analysis for girls and for boys. In Column 1, we first show the proportion of all children whose caregiver expresses the relevant aspiration for the child at baseline. We see that, at baseline, roughly 60 percent of caregivers report aspirations for the child to go to university. This is slightly lower than levels recently recorded in rural Ethiopia (Bernard et al., 2014) and Somalia (Kipchumba et al., 2021).

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<sup>15</sup>The aspirations we measure also differ importantly from expectations. In our pilot, we worked to choose language that differentiated between aspirations and expectations. In this work, however, we determined that we could not ask respondents about both expectations and aspirations without unacceptably large priming effects.

The question regarding caregiver aspirations for their child's career allowed the respondent to answer freely; responses that did not clearly fall into one of 14 listed categories were recorded as given and later coded. Given economic conditions in The Gambia and our initial analysis of this response data, we considered the following two broad categories of employment: working for the government and working in an urban area. Since more than 85 percent of respondents chose some type of work for the government, leaving little variation to study, we instead focus on aspirations to work in an urban area.<sup>16</sup> This captures most jobs which require literacy and numeracy skills. As mentioned earlier, this construction also incorporates the fact that income in the city is much higher than in the countryside. Roughly 65 percent of caregivers express this aspiration for their child's career. The correlation between aspirations for the child to attend university and for the child to work in an urban area is 0.187, indicating substantial independent variation between the two.

Comparing across groups, we see no difference in baseline aspirations between intervention and status quo children. We also find small – no more than three percentage point – differences between caregivers' aspirations for girl and boy children for our main two aspirations variables. These differences are not statistically significant at conventional levels. Next, we describe how baseline aspirations correlate with other baseline characteristics that might predict educational investment and learning levels. In Table 3, we present conditional means of aspirations levels by a series of variables related to relative economic prosperity, household configuration, and caregiver education. We capture caregiver education with two variables: one is a binary variable that captures whether the child's caregiver has received any formal schooling; the other captures whether the caregiver is functionally illiterate at the time of a baseline survey. We capture household wealth with a binary variable capturing whether the home is made of synthetic materials, as used in Eble et al. (2021). We also include an indicator variable equal to one if the child has five or more siblings. This is meant to proxy for the number of children across which educational investments must be divided. Finally, we show baseline levels of aspirations by whether there were any books

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<sup>16</sup>This includes jobs such as doctor, nurse, judge, legal clerk, or politician, but not jobs like Imam, farmer, or farm laborer.

Table 2: Aspirations at baseline

	(1)	(2)	(3)	(4)
<i>Panel A: Control vs. treatment</i>	All	Status quo	Intervention	P-value
Highest level of education: university	0.61	0.61	0.61	0.89
<i>Broad work categories</i>				
Job in urban area	0.65	0.65	0.65	0.93
Government job	0.87	0.86	0.87	0.70
<i>Top jobs aspired to</i>				
Teacher	0.26	0.26	0.27	0.89
Work for government (no further detail)	0.22	0.23	0.21	0.55
Nurse	0.15	0.15	0.15	0.94
Observations	3,825	2,045	1,780	—
<i>Panel B: Female vs. Male</i>	(1) All	(2) Female	(3) Male	(4) P-value
Highest level of education: university	0.61	0.60	0.63	0.06
<i>Broad work categories</i>				
Job in urban area	0.65	0.67	0.64	0.06
Government job	0.87	0.89	0.84	0.00
<i>Top jobs aspired to</i>				
Teacher	0.26	0.26	0.27	0.31
Work for government (no further detail)	0.22	0.20	0.24	0.00
Nurse	0.15	0.24	0.07	0.00
Observations	3,825	1,895	1,930	—

Table 2 note: this table presents baseline aspirations data for children in the trial, both overall (column 1) and, in columns 2 and 3, separately by the group as described in the panel title and column heading. Column 4 presents the p-value of a t-test for the null that the aspirations levels are equal at baseline for the groups mentioned in the panel title, derived from a regression of the variable on the panel group variable. We clustered standard errors by trial-assigned clusters of contiguous villages. These results are robust to adding controls for caregiver education and household wealth.

found in the child’s home during the baseline survey, and whether the child’s main caregiver is their biological mother. These characteristics are all predetermined relative to our measurement of aspirations.

The child’s caregiver is roughly ten percentage points more likely to express either of these aspirations for the child if the caregiver has previously been to school. We also see a large difference in baseline educational aspirations by whether the caregiver is literate or not (recall that only 8 percent of caregivers are literate), and a smaller difference by the presence of books in the house. There is some evidence of a difference in baseline career aspirations by household wealth, but not in educational aspirations. We see no differences in baseline aspirations by the number of siblings or the identity of the caregiver.

The pairwise correlations between aspirations and caregiver education are small (0.114 for the aspiration to have the child attend university, and 0.104 for them to work in an urban area). There is no evidence of correlation between our rough proxy of wealth and either aspirations measure, nor is there correlation between wealth and caregiver education. This is in line with the notion that, in rural parts of The Gambia, higher levels of wealth are not necessarily predictive of greater education, particularly given the importance of farming and animal husbandry. In our later analysis of the relative importance of baseline aspirations on subsequent educational investment and learning gains, we add controls for these variables, isolating the relationship between the portion of aspirations orthogonal to these variables and our dependent variables.

### 3 Research design

In this section we describe the analyses we use to answer our core research questions. Our first research question is how aspirations at baseline map onto later investment in education and endline learning levels for families in rural parts of The Gambia. To answer this research question, we estimate the following equation:

$$y_{itc} = \alpha_0 + \alpha_1 A_{t=0,ic} + \alpha_2 X_{t=0,ic} + \eta_r + \varepsilon_{ic} \quad (1)$$

Table 3: Correlates of aspirations

	(1) Aspires that child will go to university	(2) Aspires that child will find work in urban area
<i>Child gender</i>		
Male	0.63	0.63
Female	0.60	0.68
P-value of difference	(0.08)	(0.04)
<i>Caregiver education</i>		
Caregiver has been to school	0.71	0.75
Caregiver has never been to school	0.58	0.63
P-value of difference	(0.00)	(0.00)
<i>Caregiver literacy</i>		
Can read simple sentence	0.83	0.83
Cannot read simple sentence	0.60	0.64
P-value of difference	(0.00)	(0.00)
<i>Materials of home</i>		
Home made of synthetic materials	0.62	0.68
Home made of natural materials	0.61	0.65
P-value of difference	(0.78)	(0.13)
<i>Number of siblings</i>		
Less than five	0.62	0.65
Five or more	0.63	0.67
P-value of difference	(0.61)	(0.42)
<i>Books in house</i>		
Books in house	0.64	0.66
No books found in house	0.57	0.65
P-value of difference	(0.00)	(0.81)

Table 3 notes: This table shows the conditional means of aspirations across the baseline characteristics labeled in the left-most column. We break these baseline characteristics into binary variables, showing the conditional mean of the aspiration for both values of the characteristic, and the p-value for a t-test of the null that the aspiration in question is equal for those with each value of the baseline characteristic.

This regresses the outcome variable of child  $i$  in cluster  $c$  at time  $t$  on  $\alpha_0$ , a constant;  $A_{t=0,ic}$ , the aspirations of the caregiver for child  $i$  at baseline (i.e., when  $t = 0$ );  $X_{t=0,ic}$ , a vector of predetermined variables for child  $i$ , measured at baseline (these include all the variables shown in Table 3); and  $\eta_r$ , a region fixed effect. We cluster our standard errors at the level of contiguous clusters of villages,  $\varepsilon_{ic}$ .<sup>17</sup> Our main coefficient of interest is  $\alpha_1$ , which captures the mapping from baseline aspirations to subsequent outcomes, after controlling for the baseline characteristics listed in Table 3, such as gender, wealth, and caregiver education.

In these analyses, we use only data from the status quo group. This is because, as shown in Eble et al. (2021), the intervention group’s subsequent educational investment and endline learning levels are affected by receipt of the intervention, confounding our ability to measure the status quo mapping from baseline aspirations to subsequent outcomes among children in this context.

Our second research question asks whether the relationship from baseline aspirations to subsequent learning levels, estimated in question 1, changes with a dramatic improvement in the quality of educational supply. In these analyses we study children in both the status quo and intervention groups. Here we also use ordinary least squares, regressing the outcome variable on a constant, the treatment variable (which was randomly assigned), baseline aspirations, and their interaction:

$$y_{ic} = \beta_0 + \beta_1 T_c + \beta_2 A_{t=0,ic} + \beta_3 T_c * A_{t=0,ic} + \beta_4 X_{t=0,ic} + \eta_r + \varepsilon_{ic} \quad (2)$$

Here  $T_c$  is child  $i$ ’s treatment status, and  $A_{t=0,ic}$  is again the relevant measure of aspirations for the child reported by their caregiver at baseline. Here too we cluster our standard errors by cluster of contiguous villages. Our main coefficient of interest is  $\beta_3$ ; the sign and significance of this coefficient indicates whether this change in the quality of educational supply changes the mapping from baseline aspirations to endline learning. Because the intervention is randomized and baseline aspirations are pre-determined, we do not include additional controls.

Finally, we study whether receipt of the intervention has an effect on the formation of aspirations. To do so, we estimate a version of Equation 2, using endline aspirations as the outcome

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<sup>17</sup>This is the same level as the randomization in Eble et al. (2021).

variable. In this estimation, we drop the term  $\beta_3 T_c * A_{0ic}$  from the right hand side of the equation because it is not relevant to answering this specific research question and, as shown in Table 2, baseline aspirations are orthogonal to randomization group (our results are robust to including it in the specification). In this case, our main coefficient of interest is  $\beta_2$ . Because our paper reports exploratory analysis of existing data, we did not register a pre-analysis plan (Olken, 2015; Lin and Green, 2016), though the analysis for the broader RCT was pre-specified and pre-registered (Boone et al., 2015).

## **4 Aspirations, educational investment, and learning**

In this section, we present our empirical results on how baseline aspirations map onto subsequent educational investments and endline learning levels in the status quo group. The “investments” we consider are time and money. Time is measured by enrollment in school each year, as well as the proportion of time that the child spends on school-related tasks on a typical weekday in the final year of the study. The measure of monetary investment we use is the caregiver’s educational expenditure on the child’s education, also captured in the third and final year of the study. We study the mapping from baseline aspirations to endline learning levels first using the child’s performance on the endline test. We then contrast this with estimates generated using standard measures of literacy and numeracy based on performance on these tests, as well as measures of the child’s mastery of various specific reading and math skills. Finally, we discuss how potential influence from unobserved factors is likely to bound our effects.

### **4.1 Aspirations and educational investment**

We first characterize the mapping from baseline aspirations levels to subsequent educational investment. We present our estimates in Table 4; the outcome variables, named in the column headings, are educational expenditure in year three of the study, child time use in year three of the study, and enrollment in school in each of the three study years.

We find a positive and statistically significant mapping from both types of baseline aspirations

to subsequent educational investments. For educational expenditure, we see that children whose caregivers hold higher educational or career aspirations for the child spend between 10 and 15 percent more per year on costs related to the child's education.<sup>18</sup> For enrollment in school, we see evidence that children whose caregivers have higher educational or career aspirations for the child at baseline are more likely to be enrolled in school in the first two years of the study. This pattern disappears in year three of the study, at which point almost all children are enrolled in school. Nonetheless, this early difference is important: delayed enrollment in school is a strong predictor of lower overall educational attainment (Nonoyama-Tarumi et al., 2010). In addition, in that third and final year when essentially all children are enrolled in school, we find a statistically significant difference in the proportion of time on a typical weekday that the child spends on school-related tasks, with more time spent by children whose caregiver expressed high educational aspirations at baseline, though not for those expressing high career aspirations. The mapping from these aspirations to educational expenditure and enrollment are of the same order of magnitude as the estimated effect of the intervention-driven aspirations gain on educational investment measured in Bernard et al. (2014).

To better understand what other baseline characteristics predict early educational investment, we also present coefficients for other control variables. These show a few key patterns. First, the mappings from other factors to educational investment have a similar order of magnitude as do those for baseline aspirations. Second, the signs of these estimated relationships are as expected; for example, there is a statistically significant positive relationship between wealth and educational expenditure.

## **4.2 Aspirations and learning outcomes**

We next characterize the relationship between baseline aspirations and endline learning levels, as measured by performance on the endline test, both in terms of the raw composite endline test score and standard measures of literacy and numeracy based on performance on given subtasks, as

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<sup>18</sup>Expenditures are shown in 2020 US dollars; this difference is between 75 and 90 Gambian Dalasis, converted at a rate of 51.71 dalasis per dollar.

Table 4: Estimating the mapping from baseline aspirations to subsequent educational investment in the status quo group

	(1)	(2)	(3)	(4)	(5)
	Educational expenditure	School-related time use	Enrolled in school, year 1	Enrolled in school, year 2	Enrolled in school, year 3
<i>Panel A: Educational aspirations</i>					
Aspiration: child will go to college	79.04** (27.23)	0.019** (0.007)	0.032 (0.028)	0.052** (0.025)	0.005 (0.008)
Wealth index high	109.04** (40.22)	0.003 (0.008)	-0.009 (0.025)	-0.029 (0.018)	-0.002 (0.012)
Caregiver cannot read	-79.51 (70.06)	-0.028** (0.012)	-0.066* (0.036)	-0.061** (0.026)	-0.017* (0.008)
Books found in house	72.49** (28.23)	0.011* (0.007)	0.047** (0.020)	0.045*** (0.014)	0.007 (0.006)
Child is female	-14.32 (21.49)	0.005 (0.008)	0.020 (0.015)	0.005 (0.023)	0.009 (0.008)
Comparison group mean	611.36	0.545	0.825	0.802	0.971
Number of observations	1,862	1,908	1,937	1,909	1,908
<i>Panel B: Career aspirations</i>					
Aspiration: child will work in urban area	74.14** (26.88)	0.005 (0.006)	0.036 (0.025)	0.055*** (0.020)	0.001 (0.005)
Wealth index high	106.89** (39.59)	0.003 (0.008)	-0.010 (0.025)	-0.030 (0.018)	-0.002 (0.012)
Caregiver cannot read	-81.99 (68.16)	-0.030** (0.012)	-0.067* (0.036)	-0.062** (0.027)	-0.017** (0.009)
Books found in house	77.20** (28.00)	0.012* (0.007)	0.049** (0.019)	0.048*** (0.014)	0.007 (0.006)
Child is female	-20.85 (21.58)	0.004 (0.008)	0.018 (0.015)	0.001 (0.024)	0.009 (0.008)
Comparison group mean	617.54	0.553	0.820	0.799	0.973
Number of observations	1,862	1,908	1,937	1,909	1,908

Table 4 notes: this table shows the results of estimating Equation 1 on the outcome variables listed in the column heading using baseline aspirations as indicated in the panel heading. Dependent variables are defined in the text. These analyses include only children in the status quo group. We report clustered standard errors in parentheses below each estimated coefficient. Observations vary by column because outcome variables were collected at different times and some children were missed in some periods. Results are robust to including only the smallest estimation sample. The full set of controls is as indicated in Section 3. \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

described in Section 2.2. We present these results in Table 5. We first show this for raw test scores. In column 1 we show our estimates which find that, after controlling for baseline characteristics, children whose caregivers have higher baseline aspirations for the child perform between 3.3 points for educational aspirations, and 3.8 points for career aspirations, better, from a low aspirations group mean of 15 points (that is, answering 15 percent of questions on the endline test correctly). These differences are both highly statistically significant.

We plot the distribution of these scores, by aspiration group, in Figure 1. This shows that the high aspirations group's test score distribution first-order stochastically dominates the that of the low aspirations group for both types of aspiration. Kolmogorov-Smirnov tests confirm this observation ( $p < 0.001$  in both cases). Using the common practice of scaling this raw difference by the standard deviation (SD) of the variable among the comparison group, this comprises a difference of 0.28-0.30.<sup>19</sup> These differences appear large in SD terms; they lie between the 75th and 90th percentile of effect estimates reported in the hundred of studies summarized in a series of recent meta-analyses of evaluations of educational interventions in such contexts, including Kremer and Holla (2009), McEwan (2014), Glewwe and Muralidharan (2016), and Evans and Yuan (2020).

Next, we show that when measured in terms of skills gained, these gains appear much smaller and, for our measures of literacy and numeracy, disappear entirely. We take two approaches to measure skill acquisition. The first is to generate similar effect estimates, only using binary measures of literacy and numeracy based on performance in the EGRA and EGMA tests described in Section 2.2. In columns 2 and 3, we report our estimates of Equation 1 using these two measures, respectively, as our outcome variables. We estimate precise zeros, finding no evidence of a relationship between baseline aspirations and endline likelihood of achieving literacy or numeracy. The confidence intervals we generate can reject anything larger than a one percentage point change in the likelihood of having attained either skill at endline as a result of having a caregiver with high educational or career aspirations at baseline.

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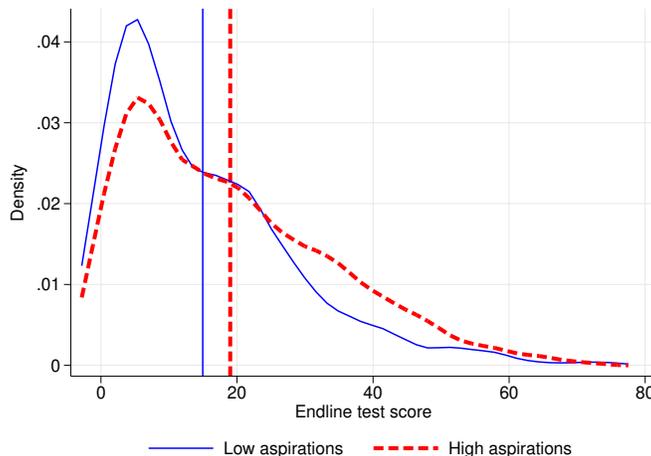
<sup>19</sup>Estimated using *Cohen's d*.

Table 5: Estimating the mapping from baseline aspirations to endline learning in the status quo group

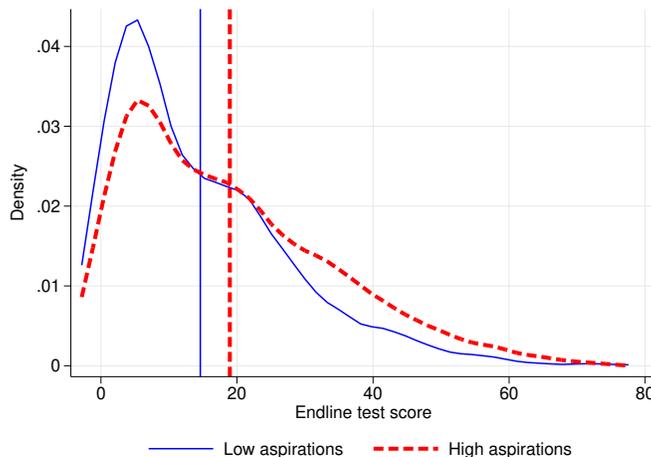
	(1)	(2)	(3)
	Endline test score	Child is literate	Child is numerate
<i>Panel A: Educational aspirations</i>			
Aspiration: child will go to college	3.278*** (0.910)	-0.001 (0.002)	-0.001 (0.004)
Wealth index high	1.863* (1.019)	0.001 (0.002)	-0.001 (0.004)
Caregiver cannot read	-5.985*** (1.482)	0.001 (0.001)	0.002 (0.002)
Books found in house	2.960*** (0.725)	0.001 (0.001)	0.001 (0.003)
Child is female	1.877** (0.843)	-0.002 (0.001)	0.001 (0.003)
Comparison group mean	14.964	0.001	0.006
Number of observations	1,971	1,971	1,970
<i>Panel B: Career aspirations</i>			
Aspiration: child will work in urban area	3.792*** (0.658)	0.002 (0.001)	0.003 (0.004)
Wealth index high	1.771* (1.034)	0.001 (0.002)	-0.001 (0.004)
Caregiver cannot read	-6.023*** (1.468)	0.001 (0.001)	0.002 (0.002)
Books found in house	3.179*** (0.711)	0.001 (0.001)	0.001 (0.003)
Child is female	1.583* (0.878)	-0.002 (0.001)	0.001 (0.003)
Comparison group mean	14.604	0.000	0.004
Number of observations	1,971	1,971	1,970

Table 5 notes: in this table we show results from estimating Equation 1 on the outcome variables listed in the column heading, for the baseline aspirations indicated in the panel title. These analyses include only children in the status quo group. The scale of the endline test score is 0-100. Literacy and numeracy are indicator variables. We report clustered standard errors in parentheses below each estimated coefficient. The full set of controls is as indicated in Section 3. \* $p < 0.10$ , \*\* $p < 0.05$ , \*\*\* $p < 0.01$ .

Figure 1: Distribution of endline test scores for the status quo group, by aspirations



*Panel A: Educational aspirations*



*Panel B: Career aspirations*

Figure 1 notes: this figure shows kernel density plots of endline test scores for children whose caregivers did (red dashed line) and did not (solid blue line) express the aspiration listed in the panel title. In these plots, we focus on children in the status quo group (that is, in villages assigned to not receive the intervention) and for whom we have a test score, comprising 1,971 observations. The vertical lines show the mean test score of the group whose distribution is plotted using the same width, color, and pattern of line. Kolmogorov-Smirnov tests reject the equality of the two distributions with  $p \leq 0.001$ .

The second way we measure the mapping of aspirations to subsequent skill acquisition uses test score gains in terms of the various skills each test evaluates.<sup>20</sup> In Figure 2, we plot the mean percent of correctly answered questions for skill by baseline aspirations levels. This illustrates how low endline skill levels are in the status quo group overall, regardless of baseline aspirations levels. It also highlights the very small absolute difference in skills between low aspirations and high aspirations children. In Tables A.2 and A.3, we show the regression equivalent of these comparisons, estimating Equation 1 using the subtask score as the dependent variable.

Our estimates of the high aspirations-low aspirations difference in endline test scores suggest that children whose caregivers hold high career or educational aspirations for the child would be more likely to master one more basic math or reading skill than children whose caregivers do not. In math, for example, this would mean these children would be able to differentiate which of two numbers was larger. In reading, it would mean that these children would be able to differentiate which of three words started with a different sound.

Unfortunately, all children in the status quo group display extremely low skill levels at endline. Figure 2 shows that, regardless of baseline aspirations, these children can correctly answer fewer than 10 percent of questions for most higher-level math and reading skills, such as single-digit subtraction or the ability to read simple, familiar words such as “and” and “but.” As a result, even the large relative difference in test score standard deviations between children with low and high caregiver aspirations at baseline translates into a small absolute difference in endline reading and math skills.

This is best illustrated in the distribution of test scores, where we can see that essentially no children in the status quo group are even close to achieving either literacy or numeracy at endline. A helpful reference is that literacy and numeracy begin to manifest when a child correctly answers roughly 60 to 65 percent of questions on these tests. Examining the distributions in Figure 1, in both the high aspirations and low aspirations distribution of composite endline test scores, very few children score near these levels, with vanishingly few at or above them.

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<sup>20</sup>See Table A.1 for a description of these skills and Appendix A for the full test papers.

Figure 2: Endline skill levels in the status quo group, by baseline aspirations

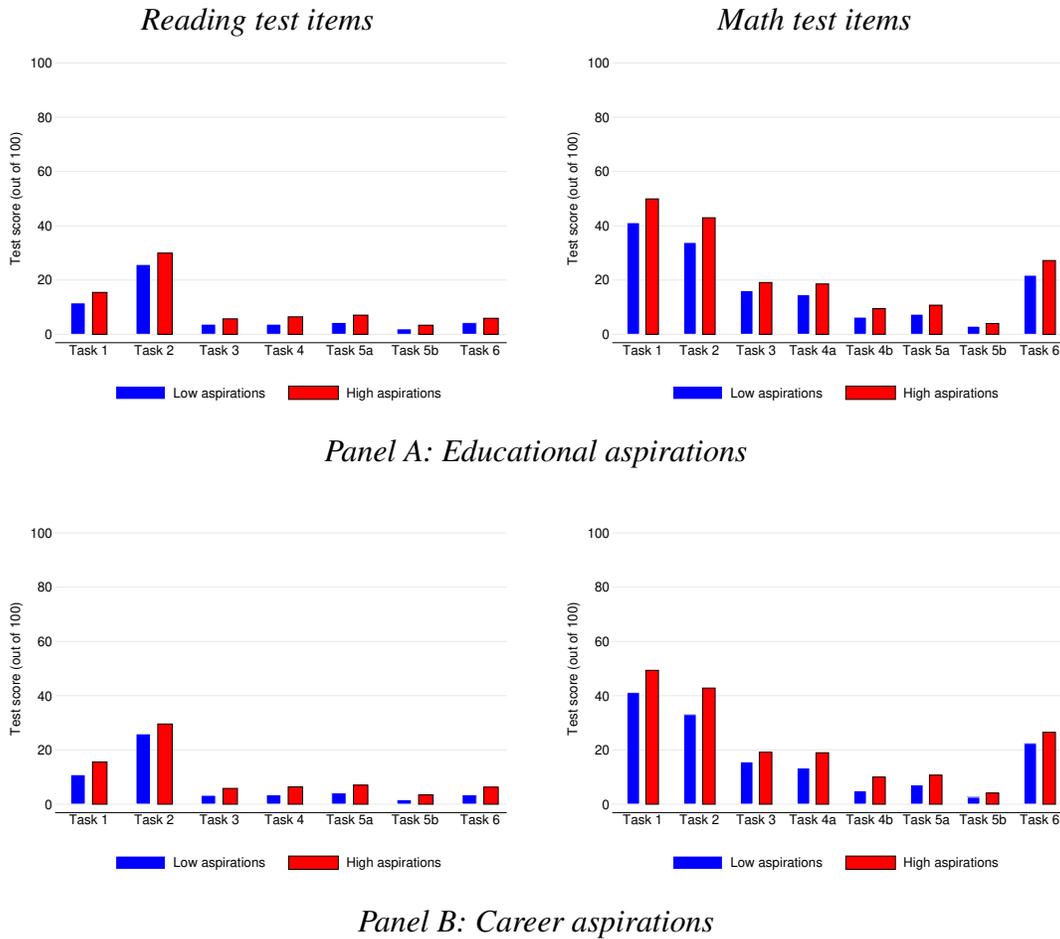


Figure 2 notes: This figure shows endline performance in the status quo group on each of the individual subtasks of the EGRA and EGMA tests, by baseline aspirations level. The relevant aspiration is indicated in the panel label. The number of observations per group are the same as in Table 5.

As a result, higher aspirations by themselves – even with the greater levels of investment that correspond to them – are unlikely to lead to a greater likelihood of literacy or numeracy for most children in rural Gambia. Furthermore, because in such contexts the school curriculum normally advances to higher level skills as children progress in grade level, even if these children do not master the necessary lower-level skills (Pritchett, 2013; Muralidharan et al., 2019), the vast majority of these children are unlikely to ever achieve basic literacy or numeracy.

This finding builds on other work on how higher aspirations may not always lead to educational gains. Dalton et al. (2016) use a model to show that there can be suboptimally high aspirations, and that if there exists an insurmountably large gap between the aspiration and the person’s current state, the person may choose to invest very little. They refer to this state as “aspirations frustration” or “aspirations failure.” Ross (2019) shows empirical evidence of this phenomenon in rural India. Leight et al. (2021) show that an intervention to raise aspirations in Ethiopia, similar to that studied in Bernard et al. (2014), has no measurable effect on either aspirations or investment. In this study, we show that even if higher aspirations do map onto greater investment in education, they do not necessarily generate meaningful learning gains in the status quo.

#### **4.2.1 The SD metric vs. skill-based measures of learning**

Given the wide range of studies which use the SD metric to quantify learning gains (cf. McEwan, 2014; Ganimian and Murnane, 2016; Glewwe and Muralidharan, 2016), using effect sizes to compare the relative effectiveness of interventions or inputs across contexts is alluring and, in practice, common (Kremer and Holla, 2009; McEwan, 2014; Glewwe and Muralidharan, 2016; Evans and Yuan, 2020). Our findings in the previous section highlight another core result of our paper: in cases where learning levels are very low, using the test score SD metric can lead to incorrect conclusions about the importance of different learning inputs.

Putting aside psychometric issues with the comparability of different tests (Furr, 2021), there are still at least two core difficulties with using the SD metric to compare learning gains across contexts. The first is that at very low levels of learning, a small absolute gain can be a large relative

gain. For example, as we show in Figure 2, the 0.30 SD gain is comprised of many very small gains in skills. We estimate that the same increase in the percentage of questions answered correctly from a mean of 60 in the endline test score would generate only a 0.20 SD gain. Second, as we show later in the paper, the gain in skills such as literacy or numeracy acquired from a given increment in test scores varies dramatically with the child's position in the skill distribution. At the place in the distribution where almost all children in the status quo group are, however, it would require many multiples of that gain to generate a meaningful change in literacy.

This difference in interpretation is important. Were we to have relied only on test score standard deviations, we would have concluded that aspirations are a powerful predictor of learning gains. Using literacy, numeracy, and individual skill gains, however, we see that higher aspirations correspond to no greater likelihood of achieving literacy or numeracy, and only meager skill gains, during a crucial three year period in these children's lives.

In light of this, we argue that measures of skill acquisition are superior to test score SDs for analyzing learning gains in contexts of low baseline learning. Particularly for assessment of learning gains across contexts, the acquisition of early life skills such as familiar word reading or mastery of simple arithmetic tasks can be easily compared, particularly within the same language of assessment (Platas et al., 2014; Dubeck and Gove, 2015). Within contexts, grade-specific skill analysis, as in Muralidharan et al. (2019), takes a similar approach. At higher levels of schooling, Filmer et al. (2020) propose a tool, learning-adjusted years of schooling (also known as LAYS), which allows for cross-context comparison of learning gains. In the context of US schools, Hill et al. (2008) report a similar pattern of greater effect sizes at lower grade levels (and thus lower levels of baseline skill), further highlighting the difficulty of using the SD measure for cross-context comparisons.<sup>21</sup>

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<sup>21</sup>Focusing on the US context, Kraft (2020) provides excellent guidance on how, and when, to use effect sizes for such comparisons.

### 4.3 Bounding these estimates

We argue that our estimates are likely to provide an upper bound for the true relationship between caregiver educational and career aspirations, educational investment, and child learning for these areas of rural Gambia. Aspirations for education and employment are often positively correlated with other hard-to-measure or unobservable traits – such as caregiver wealth, education, or other tastes and preferences – that are also positively correlated with child educational investment and outcomes (Bernard et al., 2014; Ross, 2019). Any confounding from such sources would cause our estimates to be exaggerated, relative to the true relationship (Wooldridge, 2016). Therefore, unless there exists some other important, unobserved trait which is negatively correlated with these specific aspirations and positively correlated with educational investment and learning outcomes (or vice versa), our estimates are probably larger in magnitude than the true relationship. This further emphasizes our main point that higher educational and career aspirations alone are likely insufficient to reach higher learning levels in this, and perhaps similar contexts.

As described in Section 2.2, presence in our sample is conditional on the caregiver intending to enroll the child in school in the coming year.<sup>22</sup> This means that aspirations may differ importantly between the sample and the population of children in rural Gambia. Extrapolating to this population, we believe our estimates show a slightly different parameter. Specifically, our estimates of  $\alpha_1$  in Table 5 are an upper bound on what a child in this population might enjoy were their caregivers to possess high aspirations. Our argument rests upon the assumption that the children excluded from our study by the eligibility criterion of caregiver enrollment intent at baseline are likely to have either a similar or worse learning trajectory than those we included in the study. This premise is supported by multiple studies showing negative consequences in terms of learning and educational attainment stemming from late school enrollment in similar contexts (cf. Glewwe and Jacoby 1995; Bommier and Lambert 2000).

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<sup>22</sup>In our sample, this eligibility criterion excluded roughly 13 percent of children at baseline who would otherwise be eligible according to our two remaining eligibility criteria: one, the child's age; and two, their not having previously attended school at grade 1 or higher.

## 5 Consequences of increasing the quality of educational supply

In this section, we show how the mapping from aspirations to learning outcomes changes when a key constraint – that of low quality educational supply – is relaxed. We also estimate the extent to which the relaxation of this constraint impacts caregiver aspirations at endline.

### 5.1 Aspirations, learning, and educational supply

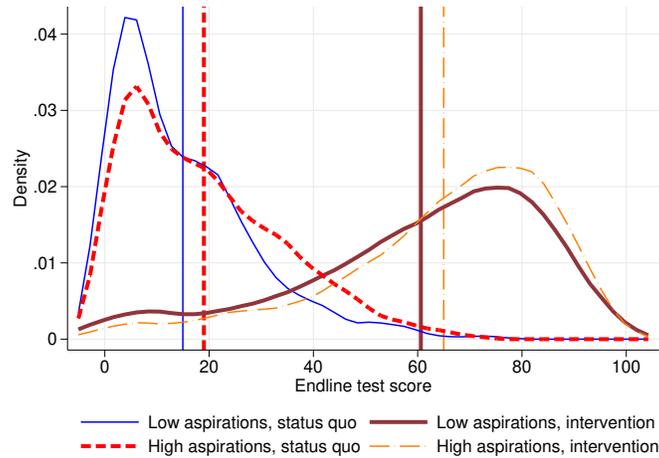
We first estimate how the mapping from baseline aspirations onto later learning outcomes changes when the quality of educational supply is dramatically improved by receipt of a bundled, supply-side intervention. In Figure 3, we plot the distribution of test scores among the four relevant groups – high and low aspirations children who did and did not receive the intervention, respectively. As in Figure 1, we show separate panels for educational and career aspirations. In both plots, and for both treatment assignments, we find that higher baseline aspirations map onto higher endline test scores.

We then estimate Equation 2 using data from the entire sample, i.e., both the status quo and intervention groups. We show these results in Table 6, using the three summary learning outcomes – standardized test scores, literacy, and numeracy – studied in Section 4. In Panel A, we show these results for educational aspirations; in Panel B, we show them for career aspirations.

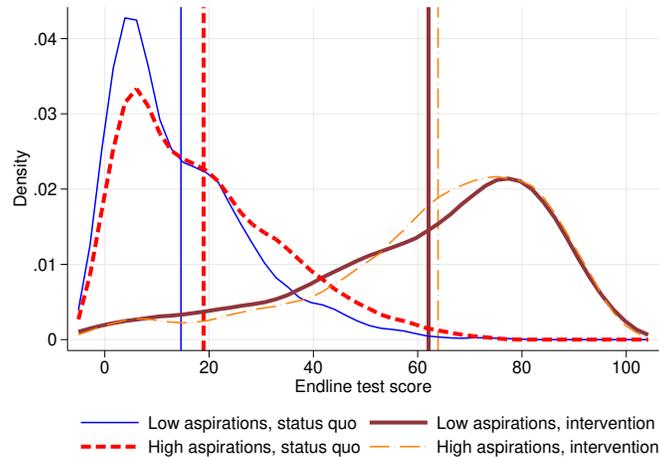
The first core finding is that the effect of the external intervention on learning dwarfs the mapping from higher baseline aspirations to learning. In terms of raw points on the test, the intervention generates a gain that is more than an order of magnitude larger than the low aspirations–high aspirations differential. In terms of literacy and numeracy, we estimate intervention-driven gains of between 17 and 25 percentage points from a counterfactual case of essentially zero likelihood of demonstrating either skill.

The second core finding is that the mapping from baseline educational aspirations to endline literacy and numeracy is large and significant in the presence of high quality educational supply. Informally, the intervention dramatically raises the platform from which high aspirations caregivers reach to help their children on to greater learning. As shown in Figure 1, the mapping from

Figure 3: Distribution of endline test scores, by baseline aspirations and receipt of intervention



*Panel A: Educational aspirations*



*Panel B: Career aspirations*

Figure 3 notes: this figure shows kernel density plots of endline test scores for children whose caregivers did and did not express the aspiration listed in the panel title at baseline, and within these groups, for children who were and were not resident at baseline in a village which was randomly assigned to receive the intervention, as indicated in the figure legends. The vertical lines show the mean test score of the group whose distribution is plotted with the same width, color, and pattern of line.

Table 6: How the mapping from baseline aspirations to learning varies in the presence of a large supply-side intervention

	(1) Endline test score	(2) Child is literate	(3) Child is numerate
<i>Panel A: Educational aspirations</i>			
Baseline aspirations x intervention	0.39 (1.58)	0.06*** (0.02)	0.04* (0.02)
Aspirations	3.65*** (0.92)	-0.00 (0.00)	-0.00 (0.01)
Intervention	45.52*** (1.74)	0.23*** (0.02)	0.17*** (0.02)
Comparison group mean	14.96	0.00	0.01
Number of observations	3,814	3,814	3,813
<i>Panel B: Career aspirations</i>			
Baseline aspirations x intervention	-2.44* (1.32)	0.03 (0.02)	0.01 (0.02)
Aspirations	3.86*** (0.64)	0.00 (0.00)	0.00 (0.00)
Intervention	47.33*** (1.68)	0.25*** (0.03)	0.18*** (0.02)
Comparison group mean	14.60	0.00	0.00
Number of observations	3,814	3,814	3,813

Table 6 notes: this table reports our estimates of the parameters in Equation 2 for the outcomes listed in the column headings. The panel titles indicate which baseline aspiration was used to generate the estimates shown. Coefficient estimates are reported according to the row title. We report clustered standard errors in parentheses below each estimated coefficient. Each panel x column “cell” corresponds to a separate regression. Comparison group means are calculated for those in the status quo group whose caregiver did not express the aspiration given in the column title at baseline. \* $p < 0.10$ , \*\* $p < 0.05$ , \*\*\* $p < 0.01$ .

higher baseline aspirations to greater endline test scores leaves the child very far from achieving literacy or numeracy. As we can see in both Figure 3 and Table 7, conditional on receiving the dramatic improvement in the quality of educational supply provided by the intervention, baseline educational aspirations lead to a four to six percentage point (or 24 to 26 percent) greater likelihood of attaining literacy and numeracy at endline. We see a smaller, positive, but statistically insignificant relationship between baseline career aspirations and literacy and numeracy, conditional on receiving the intervention.

In Tables 7 and 8, we show estimates of these relationships for each subtask in reading and math, respectively. Here again we focus on the  $\beta_3$  coefficient – the interaction between baseline aspirations and receipt of the intervention. In both of these tables, we see evidence of a positive gradient in the interaction term as skill difficulty increases. For easier subtasks, such as letter and number recognition (reading and math subtask 1, respectively), we estimate a statistically significant negative interaction term. For more difficult subtasks, however, the estimates become positive and increase in magnitude. For the two most difficult subtasks – reading and math subtasks 5b; reading comprehension and two digit subtraction with borrowing, respectively – we estimate a large and statistically significant positive interaction term.<sup>23</sup> This suggests that for the acquisition of simpler skills, the intervention appears to be a substitute for baseline aspirations, while for more difficult skills, the two appear to be complements.

### 5.1.1 Alternative explanations

We next address a few potential alternative explanations for our key results. The first is unobserved child ability. One potential explanation is that, instead of measuring aspirations, we are measuring some dimension of the child’s ability that is observable to the parent but not the econometrician. While possible, we argue this is unlikely to be the main explanation for several reasons. First of all, because more than three quarters of caregivers have never been to school, and over 90 percent of them cannot read a short, simple sentence, it is highly unlikely that parents are able to identify

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<sup>23</sup>Subtask 6 on both tests has no written component, making it somewhat different than all other subtasks, and less difficult in practice than other higher-level subtasks. \* $p < 0.10$ , \*\* $p < 0.05$ , \*\*\* $p < 0.01$ .

Table 7: How the mapping from baseline aspirations to endline reading skills varies in the presence of a large supply side intervention

	Subtask 1	Subtask 2	Subtask 3	Subtask 4	Subtask 5a	Subtask 5b	Subtask 6
<i>Panel A: Educational aspirations</i>							
Baseline aspirations x intervention	-1.745 (1.936)	-1.044 (2.057)	2.322 (1.885)	3.418 (2.223)	3.191 (2.122)	4.264** (2.075)	-0.651 (2.273)
Baseline aspirations	3.349** (1.276)	4.095*** (1.272)	1.648* (0.841)	2.421*** (0.841)	2.400*** (0.866)	1.226** (0.543)	1.052 (0.872)
Intervention	55.737*** (2.143)	24.628*** (2.082)	45.475*** (1.874)	57.575*** (2.227)	54.428*** (2.251)	42.227*** (2.075)	56.889*** (2.436)
Comparison group mean	37.820	37.261	25.238	30.705	29.915	21.682	31.135
Number of observations	3,683	3,683	3,683	3,683	3,683	3,683	3,683
<i>Panel B: Career aspirations</i>							
Baseline aspirations x intervention	-4.123** (1.566)	-0.633 (1.940)	-1.305 (1.641)	-1.228 (1.736)	-1.176 (1.621)	0.503 (1.804)	-1.368 (2.296)
Baseline aspirations	4.355*** (0.878)	3.504*** (1.252)	2.332*** (0.562)	2.482*** (0.597)	2.386*** (0.582)	1.664*** (0.380)	2.422*** (0.685)
Intervention	57.332*** (2.011)	24.367*** (2.097)	47.727*** (1.963)	60.433*** (2.071)	57.114*** (2.054)	44.489*** (2.076)	57.382*** (2.414)
Comparison group mean	37.656	37.404	25.632	31.591	30.752	22.279	30.365
Number of observations	3,683	3,683	3,683	3,683	3,683	3,683	3,683

Table 7 notes: this table shows results for estimating Equation 2 for children’s scores on the individual reading subtasks; panel titles indicate which aspiration is being studied. The dependent variable in each column is the subtask listed in the column heading; subtasks are described in Table A.1. We report clustered standard errors in parentheses below each estimated coefficient. The tests are shown in their entirety in Appendix A, divided by subtasks and with subtask indicated at the top of each relevant block of questions. The possible values of each subtask score range from zero to 100 percent of questions answered correctly. \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

Table 8: How the mapping from baseline aspirations to endline math skills varies in the presence of a large supply side intervention

	Subtask 1	Subtask 2	Subtask 3	Subtask 4a	Subtask 4b	Subtask 5a	Subtask 5b	Subtask 6
<i>Panel A: Educational aspirations</i>								
Baseline aspirations x intervention	-5.304** (2.273)	-4.032* (2.242)	3.385* (1.729)	0.660 (1.955)	2.873 (2.194)	1.619 (1.880)	7.364*** (2.474)	-0.193 (2.031)
Baseline aspirations	7.462*** (1.983)	7.650*** (1.827)	2.276** (0.894)	3.431*** (1.070)	2.859*** (0.788)	3.070*** (0.811)	1.046 (0.681)	5.416*** (1.131)
Intervention	49.649*** (2.866)	49.716*** (2.786)	41.106*** (1.773)	46.540*** (2.128)	56.763*** (2.169)	39.007*** (1.611)	47.004*** (2.260)	26.923*** (1.972)
Comparison group mean	64.822	57.450	35.478	36.491	32.851	25.710	24.955	34.343
Number of observations	3,682	3,682	3,682	3,682	3,682	3,682	3,682	3,682
<i>Panel B: Career aspirations</i>								
Baseline aspirations x intervention	-6.480*** (2.026)	-7.478*** (1.909)	-1.931 (1.560)	-3.558* (2.002)	-2.731 (2.184)	-2.445 (1.700)	2.114 (2.418)	-2.499 (2.000)
Baseline aspirations	7.279*** (1.713)	8.805*** (1.576)	3.029*** (0.749)	5.531*** (1.045)	4.826*** (0.847)	3.500*** (0.682)	1.527*** (0.533)	4.058*** (1.040)
Intervention	50.567*** (2.694)	52.063*** (2.544)	44.406*** (1.877)	49.237*** (2.145)	60.274*** (2.405)	41.558*** (1.725)	50.108*** (2.517)	28.376*** (2.081)
Comparison group mean	65.094	57.615	36.279	36.287	33.057	26.468	25.887	35.698
Number of observations	3,682	3,682	3,682	3,682	3,682	3,682	3,682	3,682

Table 8 notes: this table shows results for estimating Equation 2 for children’s scores on the individual math subtasks; panel titles indicate which aspiration is being studied. The dependent variable in each column is the subtask listed in the column heading; subtasks are described in Table A.1. We report clustered standard errors in parentheses below each estimated coefficient. The tests are shown in their entirety in Appendix A, divided by subtasks and with subtask indicated at the top of each relevant block of questions. The possible values of each subtask score range from zero to 100 percent of questions answered correctly. \* $p < 0.10$ , \*\* $p < 0.05$ , \*\*\* $p < 0.01$ .

academic skill at the time when baseline aspirations are measured, prior to the child's first ever enrollment in school. Second, the educational investment behavior of caregivers corresponds to aspirations in a way that is consistent with the investment response to an experimentally-generated increase in aspirations as measured in Bernard et al. (2014). Third of all, while career and education aspirations both predict subsequent investment behavior, they are only mildly correlated (correlation 0.18). Finally, we can look within families at how much aspirations vary, as a proxy for unobservable (to us) within-family differences in ability that may manifest as aspirations differences. There are 151 caregivers in our sample with multiple study children. In 92 percent of these cases, the caregiver expresses the same educational aspirations for each child under their care. In 70 percent of these cases, the caregiver expresses the same career aspirations for each child under their care. This suggests that, in the vast majority of cases, our aspirations data capture family desires for their children's futures, rather than serving as a proxy for family beliefs about individual child ability.

The second potential alternative explanation is that some broader, more latent socioeconomic variable is what drives the interaction between baseline aspirations and the supply-side intervention. In other words, it could be unobserved family wealth or other omitted caregiver traits that generate the greater ability of children of high aspirations caregivers to reach literacy and numeracy in the presence of the intervention. Here also, multiple pieces of evidence suggest this is not the case. First, we see evidence of baseline educational aspirations leading to greater likelihood of literacy and numeracy in the presence of the intervention, but no such relationship for career aspirations. Second, we conduct a robustness test which estimates an alternative version of Table 6 after adding interactions between the intervention and household wealth, caregiver education, caregiver literacy, and the presence of books in the home. We present these results for baseline educational and career aspirations in Tables A.4 and A.5, respectively. These show that the main patterns we observe in Table 6 are robust to the inclusion of these other predictors of a potential response to the presence of the intervention. In other words, for a reasonable set of observable controls, we show that there is still a residual in the learning outcomes we study to be explained

Table 9: How a large increase in the quality of educational supply affects endline aspirations

	<i>Aspiration:</i>	
	(1)	(2)
	Child will attend university	Child will work in urban area
Effect of intervention on endline aspirations	0.060*** (0.023)	0.005 (0.021)
Control group mean aspiration at endline	0.60	0.53
Number of observations	3,718	3,718

Table 9 notes: this table reports our estimates of whether the intervention had an impact on endline aspirations, controlling for baseline aspirations, as described in Section 3. The column titles indicate which baseline aspiration was used to generate the estimates shown. Coefficient estimates are reported according to the row title. We report clustered standard errors in parentheses below each estimated coefficient. There are slightly fewer observations in this table (3,720) than in the previous figure and tables (3,850) because there are 130 children for whom we are missing endline aspirations data. Comparison group means are calculated for those in the status quo group whose caregiver did not express the aspiration given in the column title at baseline. \* $p < 0.10$ , \*\* $p < 0.05$ , \*\*\* $p < 0.01$ .

by aspirations which is not explained by the interaction of the intervention and these other traits of the children and their families which also predict learning.

## 5.2 Does an increase to the quality of educational supply affect aspirations?

Finally, we show how receipt of the intervention impacts aspirations over the course of the study. In India, Mexico, and Nicaragua, external shocks were found to raise parental aspirations for their children (Beaman et al., 2012; Macours and Vakis, 2014; García et al., 2019). To examine the possibility that the supply-side intervention here might have stimulated rural Gambian caregivers' aspirations for their child's future, we estimate a slightly modified version of Equation 2, as described in Section 3. Our main outcome variables are the same educational and career aspirations discussed earlier, measured at endline. We present our results in Table 9.

We find that the para teacher intervention has a positive and statistically significant effect on endline educational aspirations, but no measurable effect on endline career aspirations. Our estimates suggest that caregivers whose children receive the intervention are 6.2 percentage points

more likely to aspire to send their child to university at endline than those who do not. Because the endline level of aspirations for sending a child to university in the status quo group is 60 percent, this comprises a roughly ten percent difference. In contrast, we find no evidence that receiving the intervention leads to a change in caregiver aspirations for the child's career.

## 6 Conclusion

In this paper we study a common desire that many families across the world have: the aspiration that their children will go on to live better lives than those lived by previous generations. We characterize the relationship between this desire, subsequent educational investment, and later learning in a very low income context. We first show that many families in this context possess this desire and act on it, investing more in their children's education even in the face of the extremely high opportunity cost of investment. We show that these investments can lead to a much greater likelihood of achieving literacy and numeracy by the end of the third grade, but only when complementary resources on the supply side are present. This finding belies the notion that families in such contexts merely need to wish and try to "pull themselves up by their bootstraps."

We also show that, when baseline learning levels are very low, the widely used measure of test score standard deviations can lead to incorrect conclusions about how educational inputs do or do not generate meaningful differences in learning. We find that, in this context, the test score standard deviation generated a spuriously optimistic assessment of the relationship between aspirations and learning outcomes. We argue that in such contexts with very low counterfactual learning levels, skill-based measures of learning gains may be more accurate in capturing the importance of various educational inputs and the impact of interventions.

Overall, our research highlights an important feature of the educational experience of children and their families in extremely resource poor contexts such as the one we study. As is the case across the world, many caregivers in our sample wish to improve the livelihoods of their children and help them reach a prosperous adulthood. We show that these caregivers expend dear financial resources to do so, both in terms of money and their children's time. These investments yield a

significant return in terms of the child's performance on literacy and numeracy tests, relative to that of their peers. Sadly, because counterfactual learning levels are so low, these relative gains still leave children dramatically short of reaching literacy and numeracy, among the most crucial skills for reaching later economic productivity and participating in many spheres of society. With the presence of complementary inputs on the supply side, however, these same aspirations map onto far greater likelihood of the child being able to read with understanding and conduct basic arithmetic. For policy, this suggests that while the demand side can yield important learning gains in low income contexts, substantial increases in the quality of educational supply will also be necessary to address the very low levels of learning in the many pockets of extreme poverty in the developing world.

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# Appendix

Table A.1: Test subtasks

<i>Reading</i>		<i>Math</i>	
<b>Subtask</b>	<b>Example</b>	<b>Subtask</b>	<b>Example</b>
1	Read a letter’s sound (e.g., “eh” for e)	1	Read a number (e.g., 1, 5, 22)
2	Differentiate sounds (e.g., which word starts with a different sound: book, dog, or boy)	2	Choose the larger number (e.g., 7 or 5)
3	Read a made-up word (e.g., tob)	3	Complete a sequence (e.g., 2 4 6 __)
4	Read a familiar word (e.g., but)	4a	Simple addition (e.g., 3+2)
		4b	Two- and three-digit addition (e.g., 38+26)
5a	Read a short passage	5a	Simple subtraction (e.g., 5-3)
5b	Answer questions on the passage’s content	5b	Two- and three-digit subtraction (e.g., 59-37)
6	Listen to a different short passage, answer questions on the passage’s content	6	Solve a simple word problem read aloud

Table A.1 notes: this table describes the individual “subtasks” within the reading (EGRA) and math (EGMA) tests administered at endline. The full test papers are given in Appendix A; the relevant subtask number for each block of questions is indicated in the test papers.

Table A.2: Mapping of aspirations at baseline to individual reading subtask performance in the status quo group

	Subtask 1	Subtask 2	Subtask 3	Subtask 4	Subtask 5a	Subtask 5b	Subtask 6
<i>Panel A: Educational aspirations</i>							
High baseline educational aspirations	3.132** (1.311)	3.664*** (1.275)	1.516* (0.854)	2.380*** (0.872)	2.210** (0.894)	1.267** (0.559)	1.123 (0.890)
Comparison group mean	11.592	25.741	3.744	3.729	4.371	2.028	4.309
Number of observations	1,971	1,971	1,971	1,971	1,971	1,971	1,971
<i>Panel B: Career aspirations</i>							
High baseline career aspirations	4.177*** (0.850)	3.172** (1.253)	2.292*** (0.559)	2.620*** (0.598)	2.383*** (0.576)	1.794*** (0.347)	2.343*** (0.655)
Comparison group mean	10.884	25.949	3.295	3.499	4.183	1.671	3.494
Number of observations	1,971	1,971	1,971	1,971	1,971	1,971	1,971

Table A.2 notes: this table shows results for estimating Equation 1 for children’s scores on the individual reading subtasks. We report clustered standard errors in parentheses below each estimated coefficient. The dependent variable in each column is the subtask number listed in the column heading. Subtasks are described in Table A.1. The tests are shown in their entirety in Appendix A, divided by subtasks and with subtask indicated at the top of each relevant block of questions. The possible values of each subtask score range from zero to 100 percent of questions answered correctly. \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

Table A.3: Mapping of aspirations at baseline to individual math subtask performance in the status quo group

	Subtask 1	Subtask 2	Subtask 3	Subtask 4a	Subtask 4b	Subtask 5a	Subtask 5b	Subtask 6
<i>Panel A: Educational aspirations</i>								
High baseline educational aspirations	6.804*** (2.001)	7.031*** (1.842)	2.104** (0.922)	3.072*** (1.095)	2.652*** (0.776)	2.770*** (0.844)	0.847 (0.645)	5.112*** (1.143)
Comparison group mean	41.153	33.866	16.109	14.594	6.337	7.414	2.978	21.779
Number of observations	1,970	1,970	1,970	1,970	1,970	1,970	1,970	1,970
<i>Panel B: Career aspirations</i>								
High baseline career aspirations	6.670*** (1.713)	8.180*** (1.564)	2.941*** (0.742)	5.215*** (1.026)	4.660*** (0.793)	3.230*** (0.652)	1.428*** (0.504)	3.857*** (1.037)
Comparison group mean	41.183	33.074	15.623	13.371	4.958	7.132	2.597	22.450
Number of observations	1,970	1,970	1,970	1,970	1,970	1,970	1,970	1,970

Table A.3 notes: this table shows results for estimating Equation 1 for children’s scores on the individual math subtasks. We report clustered standard errors in parentheses below each estimated coefficient. The dependent variable in each column is the subtask number listed in the column heading. Subtasks are described in Table A.1. The tests are shown in their entirety in Appendix A, divided by subtasks and with subtask indicated at the top of each relevant block of questions. The possible values of each subtask score range from zero to 100 percent of questions answered correctly. \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

Table A.4: How the mapping from baseline educational aspirations to learning varies in the presence of a large supply-side intervention, adding interactions with various other predictors of learning

	(1) Endline test score	(2) Child is literate	(3) Child is numerate
Baseline educational aspirations x intervention	0.32 (1.53)	0.06*** (0.02)	0.04* (0.02)
Baseline educational aspirations x household wealth	2.30 (1.71)	0.01 (0.03)	0.02 (0.03)
Baseline educational aspirations x caregiver has never been to school	-0.00 (1.43)	-0.05* (0.03)	-0.04** (0.02)
Baseline educational aspirations x caregiver cannot read simple sentence	1.85 (2.89)	-0.01 (0.05)	0.05 (0.05)
Baseline educational aspirations x books in house	3.71*** (1.26)	0.02 (0.02)	0.05*** (0.02)
Baseline educational aspirations	-1.11*** (2.93)	0.03 (0.05)	-0.05 (0.04)
Household wealth	-0.36 (1.31)	0.01 (0.01)	-0.02 (0.02)
Caregiver has never been to school	-0.27 (1.19)	0.05** (0.02)	0.02 (0.01)
Caregiver cannot read simple sentence	-5.16** (2.42)	-0.02 (0.04)	-0.02 (0.04)
Books in house	-0.50 (1.23)	-0.02 (0.02)	-0.02 (0.02)
Intervention	45.58*** (1.71)	0.23*** (0.02)	0.17*** (0.02)
Comparison group mean	14.96	0.00	0.01
Number of observations	3,814	3,814	3,813

Table A.4 notes: this table shows results for estimating Equation 2 after adding the interaction terms shown here. This is an analog to Panel A of Table 6, adding the interaction terms shown here to test whether, for a reasonable set of observable controls, there is still a residual in the learning outcomes we study to be explained by aspirations which is not explained by the interaction of the intervention and other traits of the children and their families which also predict learning. We report clustered standard errors in parentheses below each estimated coefficient. \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

Table A.5: How the mapping from baseline career aspirations to learning varies in the presence of a large supply-side intervention, adding interactions with various other predictors of learning

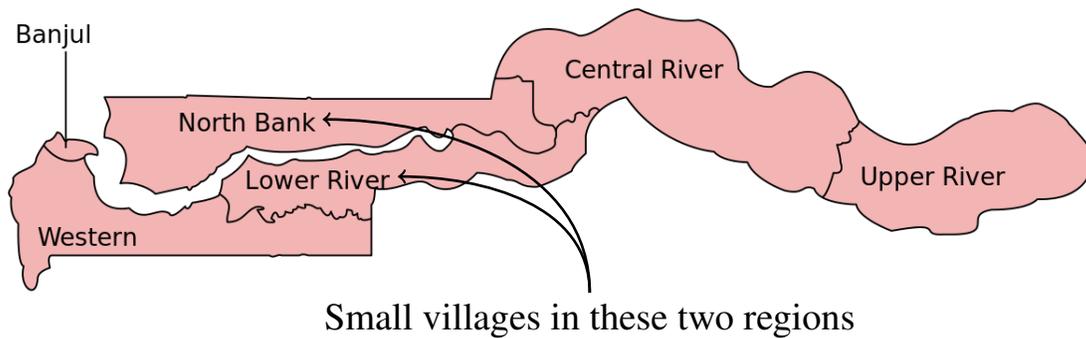
	(1) Endline test score	(2) Child is literate	(3) Child is numerate
Baseline career aspirations x intervention	-2.39* (1.32)	0.03 (0.02)	0.01 (0.02)
Baseline career aspirations x household wealth	1.65 (1.48)	0.00 (0.02)	-0.02 (0.02)
Baseline career aspirations x caregiver has never been to school	1.77 (1.95)	-0.03 (0.02)	-0.04 (0.03)
Baseline career aspirations x caregiver cannot read simple sentence	-3.93 (3.13)	-0.06 (0.04)	-0.01 (0.05)
Baseline aspirations x books in house	1.58 (1.40)	0.00 (0.02)	0.00 (0.02)
Baseline career aspirations	4.69* (2.84)	0.08* (0.04)	0.04 (0.04)
Household wealth	-0.13 (1.29)	0.01 (0.02)	0.00 (0.02)
Caregiver has never been to school	-1.61 (1.67)	0.03 (0.02)	0.02 (0.03)
Caregiver cannot read simple sentence	-1.02 (2.52)	0.02 (0.04)	0.02 (0.05)
Books in house	0.79 (1.19)	-0.01 (0.02)	0.00 (0.02)
Intervention	47.26*** (1.67)	0.25*** (0.03)	0.18*** (0.02)
Comparison group mean	14.60	0.00	0.00
Number of observations	3,814	3,814	3,813

Table A.5 notes: this table shows results for estimating Equation 2 after adding the interaction terms shown here. This is an analog to Panel B of Table 6, adding the interaction terms shown here to test whether, for a reasonable set of observable controls, there is still a residual in the learning outcomes we study to be explained by aspirations which is not explained by the interaction of the intervention and other traits of the children and their families which also predict learning. We report clustered standard errors in parentheses below each estimated coefficient. \* $p < 0.10$ , \*\* $p < 0.05$ , \*\*\* $p < 0.01$ .

Figure A.1: Regions of The Gambia and study area



*Panel A: The Gambia's location in West Africa*



*Panel B: Study area with The Gambia*

Figure A.1 notes: this figure shows the location of our study area. In Panel A, we show a map of the continent of Africa with The Gambia shown within the red circle. In Panel B, we show a map of the Gambia, indicating the two regions where the study took place.

**For Online Publication: Appendix A: Test papers**

*Test papers begin on next page*

## Early Grade Math Assessment in The Gambia: Instructions for Enumerators and Children Response Form

### General Instructions

It is important to establish a playful and relaxed relationship with the child through an initial talk on topics of interest to the child (follow the text in bold below). The child should perceive the assessment more as a game rather than an evaluation. It is important that you **ONLY** read aloud the text in **bold**, slowly and clearly, so that the child can understand the exercises.

**☺ Good morning. My name is \_\_\_\_\_. And you, what's your name? I like to \_\_\_\_\_. And you, what do you like to do? Now that you have done some reading games with my colleague, let's do some Maths game. Throughout this exercise, you can answer in the language that you prefer. Is that ok? [wait until the child responds] Are you ready? [wait until the child responds] Let's start.**

Assessment start time:	_____ hh: _____ mm
------------------------	--------------------

Subtask 1. Number identification	 Page 1	 60 seconds																			
<p><b>☺ In this sheet there are some numbers. When I say “start”, start here [point to the first number], and read through the page [sweep finger across first line]. Point to each number and read out loud. I will use this timer and will tell you when to stop. Read as fast and the best you can. If there is one number you can't read, move to the next one. Put your finger in the first one [make sure the child does so and prepare to time]. Are you ready? [wait until the child replies] You can start.</b></p>		<p>Start the timer when the child reads the first letter.</p> <p> When the timer reaches 0, say “stop.”</p> <p> If the child hesitates for 5 seconds, say the number and then point to the next item and say “Go on”. Mark the number that you provided as incorrect.</p>																			
<p> ( / ) = Mark any incorrect number or no response with a slash ( / ).</p> <p>( ∅ ) Mark with a circle the self-corrections if you already marked as incorrect.</p> <p>( [ ] ) = Mark the final number read with a bracket ( [ ] ).</p>																					
<table border="1" style="margin: auto; border-collapse: collapse;"> <tr> <td style="padding: 5px; text-align: center;"><b>2</b></td> <td style="padding: 5px; text-align: center;"><b>9</b></td> <td style="padding: 5px; text-align: center;"><b>0</b></td> <td style="padding: 5px; text-align: center;"><b>12</b></td> <td style="padding: 5px; text-align: center;"><b>30</b></td> </tr> <tr> <td style="padding: 5px; text-align: center;"><b>22</b></td> <td style="padding: 5px; text-align: center;"><b>45</b></td> <td style="padding: 5px; text-align: center;"><b>39</b></td> <td style="padding: 5px; text-align: center;"><b>23</b></td> <td style="padding: 5px; text-align: center;"><b>48</b></td> </tr> <tr> <td style="padding: 5px; text-align: center;"><b>91</b></td> <td style="padding: 5px; text-align: center;"><b>33</b></td> <td style="padding: 5px; text-align: center;"><b>74</b></td> <td style="padding: 5px; text-align: center;"><b>87</b></td> <td style="padding: 5px; text-align: center;"><b>65</b></td> </tr> <tr> <td style="padding: 5px; text-align: center;"><b>108</b></td> <td style="padding: 5px; text-align: center;"><b>245</b></td> <td style="padding: 5px; text-align: center;"><b>587</b></td> <td style="padding: 5px; text-align: center;"><b>731</b></td> <td style="padding: 5px; text-align: center;"><b>989</b></td> </tr> </table>			<b>2</b>	<b>9</b>	<b>0</b>	<b>12</b>	<b>30</b>	<b>22</b>	<b>45</b>	<b>39</b>	<b>23</b>	<b>48</b>	<b>91</b>	<b>33</b>	<b>74</b>	<b>87</b>	<b>65</b>	<b>108</b>	<b>245</b>	<b>587</b>	<b>731</b>
<b>2</b>	<b>9</b>	<b>0</b>	<b>12</b>	<b>30</b>																	
<b>22</b>	<b>45</b>	<b>39</b>	<b>23</b>	<b>48</b>																	
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<b>108</b>	<b>245</b>	<b>587</b>	<b>731</b>	<b>989</b>																	
<p> Time remaining on timer at completion (SECONDS):</p>																					
NA1:	NE1:																				
<p> Which languages did the child use in this task? (circle all answers that apply)</p> <p>English    Pulaar    Mandinka    Olof    Others (please specify) _____</p>																					

**Thank you, let's move to the next task.**

Subtask 2. Number discrimination (PRACTICE)	Page 2	⌚ ✖
<p><b>👤 Look at these numbers. Say which number is bigger</b> [the child can only be considered correct if he/she “says” the bigger number, pointing is not enough].</p> <p style="text-align: center;"><b>8 4</b></p> <p>✓ <b>👤</b> [If the child answered 8, say] <b>Well done, 8 is bigger. Let’s try another example.</b></p> <p>✖ <b>👤</b> [If the child did not answer 8, say] <b>The bigger number is 8.</b> [Point to 8] <b>This is 8.</b> [Point to 4] <b>This is 4. 8 is bigger than 4. Let’s try another example.</b></p>		
<p><b>👤 Look at these numbers. Say which number is bigger.</b></p> <p style="text-align: center;"><b>10 12</b></p> <p>✓ <b>👤</b> [If the child answered 12, say] <b>Well done, 12 is bigger. Let’s continue.</b></p> <p>✖ <b>👤</b> [If the child did not answer 12, say] <b>The bigger number is 12.</b> [Point to 10] <b>This is 10.</b> [Point to 12] <b>This is 12. 12 is bigger than 10. Let’s continue.</b></p>		

Subtask 2. Number discrimination (TEST)	Page 3	⌚ ✖																																																												
<p><b>👤 Look at these numbers. Say which number is bigger.</b> [repeat for each item]</p>																																																														
<p>✎ (✓) 1 = Correct      (✓) 0 = Incorrect or without answer          (∅) Mark with a circle the self-corrections if you already marked as incorrect.          (◻) = Mark the final answer provided with a bracket (◻).</p>																																																														
<p>1</p> <p>2</p> <p>3</p> <p>4</p> <p>5</p> <p>6</p> <p>7</p> <p>8</p> <p>9</p> <p>10</p>	<table border="1"> <tr><td>7</td><td>5</td><td><u>7</u></td><td></td><td>1</td><td>0</td></tr> <tr><td>11</td><td>24</td><td><u>24</u></td><td></td><td>1</td><td>0</td></tr> <tr><td>47</td><td>34</td><td><u>47</u></td><td></td><td>1</td><td>0</td></tr> <tr><td>58</td><td>49</td><td><u>58</u></td><td></td><td>1</td><td>0</td></tr> <tr><td>65</td><td>67</td><td><u>67</u></td><td></td><td>1</td><td>0</td></tr> <tr><td>94</td><td>78</td><td><u>94</u></td><td></td><td>1</td><td>0</td></tr> <tr><td>146</td><td>153</td><td><u>153</u></td><td></td><td>1</td><td>0</td></tr> <tr><td>287</td><td>534</td><td><u>534</u></td><td></td><td>1</td><td>0</td></tr> <tr><td>623</td><td>632</td><td><u>632</u></td><td></td><td>1</td><td>0</td></tr> <tr><td>867</td><td>965</td><td><u>965</u></td><td></td><td>1</td><td>0</td></tr> </table>	7	5	<u>7</u>		1	0	11	24	<u>24</u>		1	0	47	34	<u>47</u>		1	0	58	49	<u>58</u>		1	0	65	67	<u>67</u>		1	0	94	78	<u>94</u>		1	0	146	153	<u>153</u>		1	0	287	534	<u>534</u>		1	0	623	632	<u>632</u>		1	0	867	965	<u>965</u>		1	0	<p>✎ If the child makes 4 successive errors at any point, say “thank you”, discontinue this subtask, mark below and move to the next subtask.</p> <p>🕒 If the child hesitates for 5 seconds, provide the answer and then point to the next item and say “Go on”. Mark the item that you provided answer as incorrect.</p>
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<p>✎ Exercise discontinued because the child made 4 successive mistakes. ◻</p>																																																														
NA2:	NE2:																																																													
<p>✎ Which languages did the child use in this task? (circle all answers that apply)</p> <p>English      Pulaar      Mandinka      Olof      Others (please specify) _____</p>																																																														

**Thank you, let’s move to the next task**



Subtask 3. Missing Number (PRACTICE)	Page 4	⌚ ✕								
<p><b>P1</b> 👤 Here are some numbers. 1, 2 and 4, what number goes here [point to the empty box]?</p> <table border="1" data-bbox="280 331 619 425"><tr><td>1</td><td>2</td><td>(3)</td><td>4</td></tr></table> <p>✓ 👤 [If the child answered 3, say] <b>Well done, it's 3. Let's do another one.</b></p> <p>✕ 👤 [If the child did not answer 3, say] <b>The number 3 goes here. Say the numbers with me [point to each number]. 1, 2, 3 and 4. 3 goes here. Let's try another one.</b></p> <p><b>P2</b> 👤 Here are some numbers. 5, 10 and 15, what number goes here?</p> <table border="1" data-bbox="280 685 635 775"><tr><td>5</td><td>10</td><td>15</td><td>(20)</td></tr></table> <p>✓ 👤 [If the child answered 20, say] <b>Well done, it's 20. Let's continue</b></p> <p>✕ 👤 [If the child did not answer 20, say] <b>The number 20 goes here. Say the numbers with me [point to each number]. 5, 10, 15 and 20. 20 goes here. Let's continue.</b></p>		1	2	(3)	4	5	10	15	(20)	
1	2	(3)	4							
5	10	15	(20)							



Subtask 3. Missing Number (TEST)	Page 5 and 6	✕										
<p><b>Here are some numbers [point to the box]. What number goes here?</b> [repeat for each item]</p>		<p> If the child makes 4 successive errors at any point, say “thank you”, discontinue this subtask, mark below and move to the next subtask.</p> <p> If the child hesitates for 5 seconds, provide the answer and then point to the next item and say “Go on”. Mark the item that you provided answer as incorrect</p>										
<p> (✓) 1 = Correct          (✓) 0 = Incorrect or without answer          (∅) Mark with a circle the self-corrections if you already marked as incorrect.          (⌋) = Mark the final answer provided with a bracket (⌋).</p>												
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5	6		7	(8)	1 0							
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3	8	(13)	18									
3	8	(13)	18	1 0								
<p> Exercise discontinued because the child made 4 successive mistakes. <input type="checkbox"/></p>												
NA3:	NE3:											
<p> Which languages did the child use in this task? (circle all answers that apply)</p> <p>English    Pulaar    Mandinka    Olof    Others (please specify) _____</p>												

**Thank you, let's move to the next task.**



Subtask 4a. Addition (level 1)	Page 7 and 8	60 seconds																																																																															
Paper and pencil		<p>Start the timer when you say “start”.</p> <p> When the timer reaches 0, say “stop.”</p> <p> If the child makes 4 successive errors at any point, say “thank you”, discontinue this subtask, mark below and move to the next subtask.</p> <p> If the child hesitates for 5 seconds, provide the answer and then point to the next item and say “Go on”. Mark the item that you provided answer as incorrect.</p>																																																																															
<p> In these two pages there are some addition questions [glide hand from top to bottom on the two pages]. You should start here [point to the first problem]. I will use the timer and will tell you when to start and when to stop. Say the answer for each question. If you don’t know an answer, move to the next problem. If you want, you can use this paper and pencil. Are you ready? [wait until the child responds and prepare to time] <b>Start.</b></p>																																																																																	
<p> (✓) 1 = Correct          (✓) 0 = Incorrect or without answer          (∅) Mark with a circle the self-corrections if you already marked as incorrect.          (⌋) = Mark the final answer provided with a bracket (⌋).</p>																																																																																	
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**Thank you, let’s move to the next task.**

Subtask 4b. Addition (level 2)	 Page 9	 ✕					
 Paper and pencil		<p><u>Skip this subtask if the child scores zero in level 1 Addition questions.</u></p> <p>✋ If the child makes 4 successive errors, say “thank you”, discontinue this subtask, mark below and move to the next subtask.</p> <p>🕒 If the child uses an inefficient strategy (e.g. tick marks), ask the child <b>“Do you know another way to solve the problem?”</b> If “no”, move to the next item after 5 seconds.</p> <p>🕒 If the child does not provide answer in 30, point to the next item and say “Go on”. You may give additional 30 second if the child is still processing the question.</p>					
<p>👤 <b>Here are some addition questions</b> [glide hand from top to bottom]. <b>Tell me the answer for each question. If you do not know the answer, move to the next one. If you want, you may use this paper and pencil. Are you ready?</b>          [wait until the child responds] <b>Start here</b> [point to the first problem]</p>							
<p>✍ (✓) 1 = Correct          (✓) 0 = Incorrect or without answer</p>							
1	<table border="1" style="margin: auto;"> <tr><td style="padding: 5px;"><math>13 + 6 = (19)</math></td></tr> </table>		$13 + 6 = (19)$	<table border="1" style="margin: auto;"> <tr><td style="padding: 5px;">1</td><td style="padding: 5px;">0</td></tr> </table>	1	0	
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3	<table border="1" style="margin: auto;"> <tr><td style="padding: 5px;"><math>14 + 25 = (39)</math></td></tr> </table>	$14 + 25 = (39)$	<table border="1" style="margin: auto;"> <tr><td style="padding: 5px;">1</td><td style="padding: 5px;">0</td></tr> </table>	1	0		
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<p>✍ Exercise discontinued because the child made 4 successive errors. <input type="checkbox"/></p>							
NA4b:	NE4b:						
<p>✍ Which languages did the child use in this task? (circle all answers that apply)</p> <p>English    Pulaar    Mandinka    Olof    Others (please specify) _____</p>							

**Thank you, let's move to the next task.**



Subtask 5a. Subtraction (level 1)	Page 10 and 11	60 seconds																																																																															
Paper and pencil		Start the timer when you say "start".  When the timer reaches 0, say "stop."  If the child makes 4 successive errors, say "thank you", discontinue this subtask, mark below and move to the next subtask.  If the child hesitates for 5 seconds, provide the answer and then point to the next item and say "Go on". Mark the item that you provided answer as incorrect																																																																															
<p><b>👤 In these two pages there are some subtraction questions</b> [glide hand from top to bottom, showing the two pages]. <b>You should start here</b> [point to the first problem]. <b>I will use timer and will tell you when to start and when to stop. Say the answer for each question. If you don't know an answer, move to the next question. If you want, you may use this paper and pencil. Are you ready?</b> [wait until the child responds and prepare to time] <b>Start.</b></p>																																																																																	
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**Thank you, let's move to the next task.**

Subtask 5b. Subtraction (level 2)		 Page 12	 x						
 Paper and pencil			<p><b>Skip this subtask if the child scores zero in Level 1 subtraction questions.</b></p> <p> If the child makes 4 successive errors, say “thank you”, discontinue this subtask, mark below and move to next task.</p> <p> If the child uses an inefficient strategy (e.g. tick marks), ask the child <b>“Do you know another way to solve the problem?”</b> If “no”, move to the next item after 5 seconds.</p> <p> If the child does not provide answer in 30, point to the next item and say “Go on”. You may give additional 30 second if the child is still processing the question.</p>						
<p> <b>Here are some subtraction questions</b> [glide hand from top to bottom]. <b>Tell me the answer for each subtraction question. If you do not know an answer, move to the next one. If you want to, you may use this paper and pencil. Are you ready?</b> [wait until the child replies] <b>Start here</b> (point to the first problem)</p>									
<p>(✓) 1 = Correct (✓) 0 = Incorrect or without answer</p>									
1	$19 - 6 = (13)$	1		0					
2	$25 - 7 = (18)$	1		0					
3	$26 - 14 = (12)$	1		0					
4	$59 - 37 = (22)$	1	0						
5	$64 - 26 = (38)$	1	0						
6	$746 - 512 = (234)$	1	0						
The child used: <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 5px;"> <tr> <td style="width: 20px;"></td> <td>Fingers to count.</td> </tr> <tr> <td></td> <td>Paper and pencil.</td> </tr> <tr> <td></td> <td>Solved the questions in his/her head.</td> </tr> </table>				Fingers to count.		Paper and pencil.		Solved the questions in his/her head.	
	Fingers to count.								
	Paper and pencil.								
	Solved the questions in his/her head.								
Tick ✓ all answers that apply.									
 Exercise discontinued because the child made 4 successive mistakes. <input type="checkbox"/>									
NA5b:		NE5b:							
 Which languages did the child use in this task? (circle all answers that apply)									
English    Pulaar    Mandinka    Olof    Others (please specify) _____									

**Thank you, let's move to the next task.**

Subtask 6. Word problems (PRACTICE)		 x	 x
 Counters, paper and pencil.			 x
<p> <b>I am going to read some problems for you to solve them. If you want you can use these counters, paper and pencil. Listen carefully to each problem. If you need, I can repeat once. Are you ready?</b> [wait until the child replies] <b>Let's start.</b></p>			
<p> <b>There are 3 children in the classroom</b> [pause and check]  <b>1 child gets out of the classroom.</b> [pause and check]  <b>How many children stay in the classroom?</b></p>			



<p>✓  [If the child answers 2, say] <b>Well done, 2 children stayed in the classroom. Let's continue.</b></p> <p>✗  [If the child does not answer 2, Put 3 counters on top of the table and say] <b>Imagine that these counters are children. One of the children gets out of the classroom. Show me the child getting out of the classroom. How many children stayed in the classroom?</b></p> <p><b>Well done, two children stayed in the classroom. Let's continue.</b></p>	
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Subtask 6. Word Problems (TEST)		✗	✗		
Counters, paper and pencil.					
<b>Now I will read some more problems for you.</b>					
(✓) 1 = Correct      (✓) 0 = Incorrect or no response					
<p>1.  <b>There is 1 child in the classroom. Another 3 children get inside the classroom. How many children are now in the classroom?</b></p>	(4)	<table border="1"><tr><td>1</td><td>0</td></tr></table>	1	0	<p><u>[pause and check] at the end of each sentence</u> to make sure that the child understands what you have said before continuing. You can ask "Do you understand?" when in doubt. <u>If the child requests, you may repeat the question ONCE only.</u></p> <p> If the child makes 4 successive errors, say "thank you", discontinue this subtask and mark below.</p> <p> If the child has worked on the problem for more than 60 seconds and not provided an answer, say "let us try another one" and move on to the next item and mark the item as incorrect.</p>
1	0				
<p>2.  <b>There are 8 balls in the bag. 2 are white and the rest are red. How many red balls are inside the bag?</b></p>	(6)	<table border="1"><tr><td>1</td><td>0</td></tr></table>	1	0	
1	0				
<p>3.  <b>Demba has 3 oranges. Awa has 6 oranges. How many oranges do I have to give to Demba so that they have the same number of oranges?</b></p>	(3)	<table border="1"><tr><td>1</td><td>0</td></tr></table>	1	0	
1	0				
<p>4.  <b>There were 8 children in the classroom. Some more children got inside the classroom. Now there are 14 children in the classroom. How many children got inside the classroom?</b></p>	(6)	<table border="1"><tr><td>1</td><td>0</td></tr></table>	1	0	
1	0				
<p>5.  <b>I have 15 bananas to share between 3 children. How many bananas should I give to each child so that all of them get the same number of bananas?</b></p>	(5)	<table border="1"><tr><td>1</td><td>0</td></tr></table>	1	0	
1	0				
<p>6.  <b>There are 6 tables in the classroom. At each table there are 2 children seated. How many children are in the classroom altogether?</b></p>	(12)	<table border="1"><tr><td>1</td><td>0</td></tr></table>	1	0	
1	0				
The child used (Tick all answers that apply):					
<input type="checkbox"/>	Fingers to count.				
<input type="checkbox"/>	Counter				
<input type="checkbox"/>	Paper and pencil.				
<input type="checkbox"/>	Solved the problems in his/her head.				
<p> Exercise discontinued because the child made 4 successive errors. <input type="checkbox"/></p>					
NA6:	NE6:				



Which languages did the child use in this task? (circle all answers that apply)

English    Pulaar    Mandinka    Olof    Others (please specify) \_\_\_\_\_

**Thank you, you did a good job. Now please return to your own classroom/you can go home.**

Which language(s) did you use to apply this test? (circle all answers that apply)

English    Pulaar    Mandinka    Olof    Others (please specify) \_\_\_\_\_

Assessment end time:    \_\_\_\_\_ hh: \_\_\_\_\_ mm

Does the child have any visible/noticeable disability? (circle as appropriate)

No    Yes (please specify) \_\_\_\_\_

## Early Grade Reading Assessment in The Gambia: Instructions for Enumerators and Children Response Form

### General Instructions

It is important to establish a playful and relaxed relationship with the child that will be assessed through an initial talk on topics of interest to the child (see example below). Use this time to identify whether the child is comfortable with the national language you use. The child should perceive the assessment more as a game rather than an evaluation. It is important that you do not deviate from the guidelines and **ONLY** read aloud the text in **bold**, slowly and clearly, so that the child can understand the exercises.

**☺ Good morning/afternoon. My name is \_\_\_\_\_ and I work at Effective Intervention. And you, what's your name?** [wait until the child responds] **How is your family?** [wait until the child responds] **When I am not at work, I like to \_\_\_\_\_.** **And you? What do you most enjoy doing when you are not at school?** [wait until the child responds]

### Verbal Consent

- **Let me tell you why I am here today. I am working with a project of Effective Intervention. We came today to your school to do an exercise to help us better understand how children learn how to read and do mathematics, and you were chosen to help us.**
- **We would like to ask for your help. But you do not have to take part if you do not want to.**
- **We are going to play reading and mathematics games. I am going to ask you to read letters, words and a short story out loud. Then you will go to my friend/colleague sitting at the other side (point to the direction of the EGMA enumerator), and he/she will ask you to identify numbers, do some calculations and solve a few problems.**
- **Sometimes I will use this timer to time how long it takes you to complete some of the tasks. If you hear it beeps, please do not pay attention to it.**
- **This is NOT a test and it will not affect your grade at school.**
- **Once we begin, if you would rather not answer a question, that's all right.**
- **Can we start?** [wait until the child responds]

If the oral consent is obtained, please tick:

If the oral consent is not obtained, please make a note on the student list.

Assessment start time:	_____ hh: _____ mm
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<p>Subtask 1. Letter Sound Identification</p>	<p> Page 1</p>	<p> 60 seconds</p>																																																																																																																																				
<p><b>Here is a page with many English letter sounds. Please tell me the SOUNDS of as many letters as you can- not the NAMES of the letters, but the SOUNDS.</b></p> <p><b>For example, [Point to "A"] this letter sound is /a/.</b></p> <p><b>Let's practice. [Point to "T"] Tell me what letter sound this is.</b></p> <p>✓  [If the child read /t/, say] <b>Very good, this letter sound is /t/.</b></p> <p>✗  [If the child did not read /t/, say] <b>This letter sound is /t/.</b></p> <p>[Point to "b"]. <b>Now let's try another one. Tell me what letter sound this is.</b></p> <p>✓  [If the child read /b/, say] <b>Very good, this letter sound is /b/.</b></p> <p>✗  [If the child did not read /b/, say] <b>This letter sound is /b/.</b></p> <p><b>Have you understood?</b> [wait until the child replies]</p> <p><b>When I say "start", start here</b> [point to the first letter], <b>and read through the page</b> [sweep finger across first line]. <b>I will use this timer and will tell you when to stop. Point to each letter and read out loud the letter sound. Read as fast and the best you can. If there is a letter sound you can't read, move to the next one.</b></p> <p><b>Put your finger on the first letter</b> [make sure the child does so]. <b>Are you ready?</b> [wait until the child responds and prepare to time] <b>You can start.</b></p>		<p>Start the timer when the child reads the first letter. Stop the timer when the child reads the last letter.</p> <p> If the child hesitates for 3 seconds, read that letter and then point to the next letter and say "Continue". Mark the letter you read as incorrect.</p> <p> When the timer reaches 0, say "stop."</p> <p> If the child does not provide a single correct response on the first line, say "Thank you!", discontinue this subtask, check the box at the bottom, and go on to the next subtask.</p>																																																																																																																																				
<p> ( / ) Mark any incorrect words with a slash ( / ).</p> <p>( Ø ) Mark with a circle the self-corrections if you already marked as incorrect.</p> <p>( ⌋ ) Mark the final letter read with a bracket ( ⌋ ).</p>																																																																																																																																						
<p>Examples:    A    T    b</p> <table border="1" style="width: 100%; border-collapse: collapse; text-align: center;"> <tr> <td></td> <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> <td>9</td> <td>10</td> <td></td> </tr> <tr> <td>L</td> <td>i</td> <td>h</td> <td>R</td> <td>S</td> <td>y</td> <td>E</td> <td>O</td> <td>w</td> <td>T</td> <td></td> <td>(10)</td> </tr> <tr> <td>i</td> <td>e</td> <td>T</td> <td>m</td> <td>G</td> <td>t</td> <td>a</td> <td>d</td> <td>n</td> <td>B</td> <td></td> <td>(20)</td> </tr> <tr> <td>h</td> <td>O</td> <td>A</td> <td>E</td> <td>U</td> <td>r</td> <td>L</td> <td>e</td> <td>R</td> <td>u</td> <td></td> <td>(30)</td> </tr> <tr> <td>g</td> <td>R</td> <td>e</td> <td>N</td> <td>i</td> <td>r</td> <td>m</td> <td>t</td> <td>s</td> <td>r</td> <td></td> <td>(40)</td> </tr> <tr> <td>S</td> <td>T</td> <td>E</td> <td>C</td> <td>p</td> <td>A</td> <td>F</td> <td>c</td> <td>a</td> <td>E</td> <td></td> <td>(50)</td> </tr> <tr> <td>y</td> <td>s</td> <td>K</td> <td>A</td> <td>O</td> <td>C</td> <td>O</td> <td>h</td> <td>t</td> <td>P</td> <td></td> <td>(60)</td> </tr> <tr> <td>e</td> <td>A</td> <td>e</td> <td>s</td> <td>M</td> <td>F</td> <td>n</td> <td>u</td> <td>R</td> <td>t</td> <td></td> <td>(70)</td> </tr> <tr> <td>A</td> <td>y</td> <td>H</td> <td>N</td> <td>S</td> <td>i</td> <td>g</td> <td>m</td> <td>i</td> <td>L</td> <td></td> <td>(80)</td> </tr> <tr> <td>b</td> <td>i</td> <td>L</td> <td>O</td> <td>i</td> <td>o</td> <td>E</td> <td>p</td> <td>r</td> <td>x</td> <td></td> <td>(90)</td> </tr> <tr> <td>N</td> <td>v</td> <td>c</td> <td>D</td> <td>e</td> <td>d</td> <td>J</td> <td>z</td> <td>O</td> <td>n</td> <td></td> <td>(100)</td> </tr> </table>			1	2	3	4	5	6	7	8	9	10		L	i	h	R	S	y	E	O	w	T		(10)	i	e	T	m	G	t	a	d	n	B		(20)	h	O	A	E	U	r	L	e	R	u		(30)	g	R	e	N	i	r	m	t	s	r		(40)	S	T	E	C	p	A	F	c	a	E		(50)	y	s	K	A	O	C	O	h	t	P		(60)	e	A	e	s	M	F	n	u	R	t		(70)	A	y	H	N	S	i	g	m	i	L		(80)	b	i	L	O	i	o	E	p	r	x		(90)	N	v	c	D	e	d	J	z	O	n		(100)	
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<p> Time remaining on timer at completion (SECONDS): _____</p>																																																																																																																																						
<p> Exercise discontinued because the child had no correct answers in the first line. <input type="checkbox"/></p>																																																																																																																																						
<p>NA1:</p>	<p>NE1:</p>																																																																																																																																					

Thank you, let's move to the next task.

Subtask 2: Letter Sound Discrimination	📖 ✕	🕒 ✕																																																																																								
<p><b>👤 In this exercise, you will listen to the English words that I read. I will read three words and one of them starts with a different sound. I will read twice. Tell me which one starts with a different sound.</b></p> <p><b>For example:</b></p> <p><b>“cat”, “car”, “hot”; “cat”, “car”, “hot” which one starts with a different sound?</b></p> <p>✓ 👤 [If the child answered “hot”, say] <b>Very good, “hot” starts with a different sound.</b></p> <p>✕ 👤 [If the child did not answer “hot”, say] <b>“cat”, “car”, “hot”. “hot” starts with a different sound than “cat” and “car”.</b></p> <p><b>Now let’s try again:</b></p> <p><b>“light”, “count”, “learn”; “light”, “count”, “learn”, which one starts with a different sound?</b></p> <p>✓ 👤 [If the child answered “count”, say] <b>Very good, “count” starts with a different sound.</b></p> <p>✕ 👤 [If the child did not answer “count”, say] <b>“light”, “count”, “learn”. “count” starts with a different sound than “light” and “learn”.</b></p> <p><b>Did you understand?</b> [wait until the child responds] <b>Are you ready?</b> [wait until the child responds] <b>Let’s start.</b></p>		<p>👋 If the child does not provide a correct answer in the first 5 items, say “Thank you!”, discontinue this subtask, check the box at the bottom, and go on to the next subtask.</p> <p>🕒 If the child hesitates for 5 seconds, provide the answer. Mark the item that you provided answer as “no response”.</p>																																																																																								
<p>✎ (✓) 1 = Correct          (✗) 0 = Incorrect          (.) = No answer</p>																																																																																										
<table border="1" style="width: 100%; border-collapse: collapse; text-align: center;"> <thead> <tr> <th style="width: 5%;"></th> <th colspan="3">..... which one starts with a different sound?</th> <th>Correct answer</th> <th>Correct</th> <th>Incorrect</th> <th>No response</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td><b>book</b></td> <td><b>dog</b></td> <td><b>boy</b></td> <td>[dog ]</td> <td>1</td> <td>0</td> <td>.</td> </tr> <tr> <td>2.</td> <td><b>like</b></td> <td><b>eat</b></td> <td><b>egg</b></td> <td>[like]</td> <td>1</td> <td>0</td> <td>.</td> </tr> <tr> <td>3.</td> <td><b>do</b></td> <td><b>get</b></td> <td><b>go</b></td> <td>[do]</td> <td>1</td> <td>0</td> <td>.</td> </tr> <tr> <td>4.</td> <td><b>say</b></td> <td><b>pay</b></td> <td><b>sad</b></td> <td>[pay]</td> <td>1</td> <td>0</td> <td>.</td> </tr> <tr> <td>5.</td> <td><b>apple</b></td> <td><b>candle</b></td> <td><b>ant</b></td> <td>[candle]</td> <td>1</td> <td>0</td> <td>.</td> </tr> <tr> <td>6.</td> <td><b>sun</b></td> <td><b>red</b></td> <td><b>run</b></td> <td>[sun]</td> <td>1</td> <td>0</td> <td>.</td> </tr> <tr> <td>7.</td> <td><b>bag</b></td> <td><b>ball</b></td> <td><b>kick</b></td> <td>[kick]</td> <td>1</td> <td>0</td> <td>.</td> </tr> <tr> <td>8.</td> <td><b>is</b></td> <td><b>if</b></td> <td><b>of</b></td> <td>[of]</td> <td>1</td> <td>0</td> <td>.</td> </tr> <tr> <td>9.</td> <td><b>from</b></td> <td><b>drum</b></td> <td><b>drive</b></td> <td>[from]</td> <td>1</td> <td>0</td> <td>.</td> </tr> <tr> <td>10.</td> <td><b>fly</b></td> <td><b>good</b></td> <td><b>food</b></td> <td>[good]</td> <td>1</td> <td>0</td> <td>.</td> </tr> </tbody> </table>				..... which one starts with a different sound?			Correct answer	Correct	Incorrect	No response	1.	<b>book</b>	<b>dog</b>	<b>boy</b>	[dog ]	1	0	.	2.	<b>like</b>	<b>eat</b>	<b>egg</b>	[like]	1	0	.	3.	<b>do</b>	<b>get</b>	<b>go</b>	[do]	1	0	.	4.	<b>say</b>	<b>pay</b>	<b>sad</b>	[pay]	1	0	.	5.	<b>apple</b>	<b>candle</b>	<b>ant</b>	[candle]	1	0	.	6.	<b>sun</b>	<b>red</b>	<b>run</b>	[sun]	1	0	.	7.	<b>bag</b>	<b>ball</b>	<b>kick</b>	[kick]	1	0	.	8.	<b>is</b>	<b>if</b>	<b>of</b>	[of]	1	0	.	9.	<b>from</b>	<b>drum</b>	<b>drive</b>	[from]	1	0	.	10.	<b>fly</b>	<b>good</b>	<b>food</b>	[good]	1	0	.
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<p>✎ Exercise discontinued because the child had no correct answers in the first 5 items. <input type="checkbox"/></p>																																																																																										
NA2:	NE2:																																																																																									

Thank you, let’s move to the next task.

Subtask 3. Nonword Reading	 Page 2	 60 seconds																																																																		
<p><b>👤 In this sheet there are some made-up words. Read as many words as you can. Do not spell the words, but read them.</b></p> <p><b>For example</b> [Point to the word “ut”], <b>this made up word is “ut”.</b></p> <p><b>Let’s practice.</b> [Point to the word “dif”] <b>Read this word.</b></p> <p>✓ 👤 [If the child answered “dif”, say] <b>Very good, this made up word is “dif”.</b></p> <p>✗ 👤 [If the child did not answer “dif”, say] <b>This made up word is “dif”.</b></p> <p>[Point to the word “mab”] <b>Now let’s try another one. Read this word.</b></p> <p>✓ 👤 [If the child answered “mab”, say] <b>Very good, this made up word is “mab”.</b></p> <p>✗ 👤 [If the child did not answer “mab”, say] <b>This made up word is “mab”.</b></p> <p><b>When I say “start”, start here</b> [point to the first word], <b>and read through the page</b> [sweep finger across first line]. <b>I will use this timer and will tell you when to stop. Point to each word and read out loud. Read as fast and the best you can. If there is one word you can’t read, move to the next one. Put your finger on the first word</b> [make sure the child does so]. <b>Are you ready?</b> [wait until the child responds and prepare to time] <b>Start.</b></p>		<p>Start the timer when the child reads the first word. Stop the timer when the child reads the last word.</p> <p>🕒 If the child hesitates for 3 seconds, say the word and then point to the next word and say “Continue”. Mark the word that you provided as incorrect.</p> <p>👋 When the timer reaches 0, say “stop.”</p> <p>👋 If the child does not provide a single correct response in the first line (5 words), say “Thank you!”, discontinue this subtask, check the box at the bottom, and go on to the next subtask.</p>																																																																		
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**Thank you, let’s move to the next task.**

Subtask 4. Familiar Word Reading	 Page 3	 60 seconds																																																																																		
<p><b>👤 In this sheet, there are some English words. Read as many words as you can. Do not spell the words, but read them.</b></p> <p><b>For example,</b> [Point to the word “cat”] <b>this word is “cat”.</b></p> <p><b>Let’s practice.</b> [Point to the word “mat”]. <b>Read this word.</b></p> <p>✓ 👤 [If the child answered “mat”, say] <b>Very good, the word is “mat”.</b></p> <p>✗ 👤 [If the child did not answer “mat”, say] <b>This word is “mat”.</b></p> <p><b>Now let’s try another one.</b> [Point to the word “top”]</p> <p>✓ 👤 [If the child answered “top”, say] <b>Very good, the word is “top”.</b></p> <p>✗ 👤 [If the child did not answer “top”, say] <b>This word is “top”.</b></p> <p><b>When I say “start”, start here</b> [point to the first word], <b>and read through the page</b> [sweep finger across first line]. <b>I will use this timer and will tell you when to stop. Point to each word and read out loud. Read as fast and the best you can. If there is one word you can’t read, move to the next one. Put your finger on the first word</b> [make sure the child does so]. <b>Are you ready?</b> [wait until the child responds and prepare to time] <b>Start.</b></p>		<p>Start the timer when the child reads the first word. Stop the timer when the child reads the last word.</p> <p>🕒 If the child hesitates for 3 seconds, provide the word and then point to the next word and say “Continue”. Mark the word that you provided as incorrect.</p> <p>👋 When the timer reaches 0, say “stop.”</p> <p>👋 If the child does not provide a single correct response on the first line (5 words), say “Thank you!”, discontinue this subtask, check the box at the bottom, and go on to the next subtask.</p>																																																																																		
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**Thank you, let’s move to the next task.**

Subtask 5a: Passage Reading		⌚ 60 seconds	Subtask 5b: Reading Comprehension																								
 Page 5. Show to the children the page of the stimulus booklet while you read the instructions. <b>👤 Here is a short story. I would like that you read this story aloud, quickly but carefully. I will use this timer and will tell you when to begin and when to stop. If there is a word that you cannot read, go to the next one. When you finish, I will ask you some questions about the story. Ready? [wait until the child responds and prepare to time] You can start.</b>		⌚ Start the timer when the child reads the first word. 🔄 If the child hesitates or stops more than 3 seconds on a word, move to the next word and say "Continue". 🖐️ When the timer reaches 0, say "stop." 🖐️ If the child does not read any word correctly before the boxed word <b>farm</b> mark below and move to the next task. 🗣️ If the child says "I don't know", mark incorrect. ⌚ Ask the last question even if the child only reads up to word 53.	When the child finishes reading, <u>REMOVE</u> the passage from the child's view and <u>ask the first question</u> .  Ask the child only the questions related to the text read. The child should have read the part of the text that corresponds to the question. If a child does not give an answer after 10 seconds, mark "no response" and move to the next question. Do not repeat the questions. Consider all sensible answers the child provides as correct. <b>👤 Now I am going to ask you about the story you just read. Answer the questions the best you can.</b>																								
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Ali told his friend Ida to go to uncle Musa's <b>farm</b> .	11																										
Ali was hungry and wanted to steal bananas in the farm.	22																										
Ida was angry and said: "We cannot do that, to steal is very wrong.	36																										
Let's just ask." They found uncle Musa and asked him nicely. He gave them one banana each.	53																										
They were glad that they did the right thing.	62																										
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✍️ Which languages did the child use in this task? (circle all answers that apply)																											
English      Pulaar      Mandinka      Wolof      Others (please specify) _____																											

Thank you, let's move to the next task.

Subtask 6. Listening comprehension		 x		 x
<p> I am going to read you a short story aloud ONCE and then ask you some questions. Please listen carefully and answer the questions as best as you can. You can answer the questions in whichever language you prefer. Ready? [wait until the child responds]</p> <p><b>Demba was very sad when he lost one of his goats. He could not go to look for the goat, because he had to watch the other goats. Demba's grandfather helped and found the goat. Demba was very happy.</b></p>				<p>Remove the passage from the child's view.</p> <p>Do not allow the child to look at the passage or the questions.</p> <p>If a child says "I don't know", mark as incorrect.</p>
<p> Now I am going to ask you some questions related to the story:</p>				
	Correct	Incorrect	No response	
<p><b>Why was Demba sad?</b> [He lost his goat; he could not go to look for it; he cannot see his goat]</p>	1	0	.	
<p><b>Who helped to look for the goat?</b> [Demba's grandfather, his grandfather, grandfather]</p>	1	0	.	
<p><b>Why was Demba happy?</b> [Grandfather returned with his goat; his goat is back; Grandfather found the goat, he sees/saw the goat etc]</p>	1	0	.	
<p> Which languages did the child use in this task? (circle all answers that apply)</p> <p>English      Pulaar      Mandinka      Wolof      Others (please specify) _____</p>				

Thank you for doing this exercise with me. [Follow the instruction on the enumeration manual]

Which language(s) did you use to apply this test? (circle all answers that apply)

English      Pulaar      Mandinka      Wolof      Others (please specify) \_\_\_\_\_

Assessment end time: \_\_\_\_\_ hh: \_\_\_\_\_ mm

Does the child have any visible/noticeable disability? (circle as appropriate)

No    Yes (please specify) \_\_\_\_\_